



June 23, 2014

Mr. Ronald Sargent  
Chairman and Chief Executive Officer  
Staples, Inc.  
500 Staples Drive  
Framingham, MA 01702

The Honorable Patrick R. Donahoe  
Postmaster General and Chief Executive Officer  
United States Post Office  
475 L'Enfant Plaza, S.W.  
Washington, D.C. 20260

MARY KAY HENRY  
International President

MICHAEL P. FISHMAN  
International Secretary-Treasurer

KIRK ADAMS  
Executive Vice President

GERRY HUDSON  
Executive Vice President

EILEEN KIRLIN  
Executive Vice President

VALARIE LONG  
Executive Vice President

ROCIO SÁENZ  
Executive Vice President

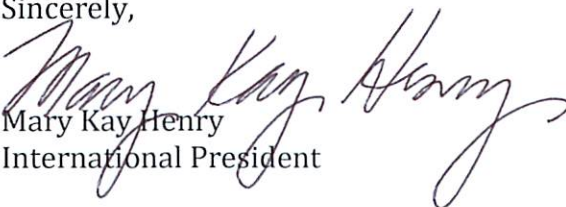
Dear Sirs,

On behalf of the Service Employees International's 2 million members, I am writing to express SEIU's strong opposition to the United States Postal Service's decision to operate postal counters in Staples stores, and to inform you that SEIU is boycotting all Staples stores.

As reflected in the attached resolution, SEIU will no longer do business with Staples, and we will actively encourage our local unions, members, community allies and their friends, colleagues and family members to refrain from doing business with Staples retail stores, Staples.com, Staples Advantage, and all Staples branded proprietary products until such time as you rethink your pilot program. This misguided program jeopardizes the integrity and quality of United States mail service and undercuts skilled middle class jobs by shifting them to part-time, low-wage, non-union hourly positions.

As you know, the U.S. Postal Service is the largest single civilian employer of union middle class jobs for African Americans and Veterans (including disabled veterans) and is the largest single civilian union employer in the U.S. This country needs more of these types of jobs to strengthen our economy and the middle class. Our members will not accept your decision to outsource their neighborhood post offices to a low-wage, big-box retailer.

Sincerely,



Mary Kay Henry  
International President

cc: Michael P. Fishman, International Secretary-Treasurer, SEIU  
Mark Dimondstein, President, American Postal Workers Union

Enclosures

SERVICE EMPLOYEES  
INTERNATIONAL UNION  
CTW, CLC

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**SEIU  
Resolution: Support U.S. Postal Workers; Boycott Staples**

**June 13, 2014**

**Whereas**, the U.S. Postal Service has entered into an agreement with Staples to operate postal counters in more than 82 “test sites” throughout the country;

**Whereas**, the U.S. Postal Service has plans to expand this operation to more than 1,500 Staples stores across the United States;

**Whereas**, the U.S. Postal Service and Staples are refusing to staff the postal counters with unionized, uniformed U.S. Postal Service employees who have the training and experience to properly handle U.S. mail, and who have passed background checks and sworn an oath to uphold the highest standards of public service;

**Whereas**, these postal counters are instead staffed by low-wage, low benefit employees with little training and no credentials to handle U.S. mail;

**Whereas**, non-union “postal” jobs at Staples will inevitably replace living-wage, union jobs of U.S. Postal Service employees and will ultimately result in Post Office closures;

**Whereas**, current legislation in the U.S. Congress seeks to make it easier to close U.S. Post offices;

**Whereas**, consumers are increasingly concerned about identity theft at large retail chains and privatizing the handling of U.S. mail will jeopardize the sanctity and security of the mail;

**Whereas**, instead of offering lower quality service and selling off public assets, the U.S. Postal Service can and should use its unmatched nationwide network of people and facilities to better serve the public with expanded hours and new services, such as low-cost banking, which could aid millions of low-income consumers;

**Whereas**, the SEIU stands in support of maintaining public services, protecting good-paying jobs and maintaining universal, affordable mail services for the U.S. public;

**Whereas**, the SEIU opposes privatization of crucial public services;

**Whereas**, the SEIU stands with workers fighting a common battle against privatization; and

**Whereas**, many union members belonging to unions affiliated with the SEIU purchase office supplies, school supplies and other products sold at Staples stores;

**Therefore be it resolved that:**

- **The SEIU supports the American Postal Workers Union (APWU) in its efforts to protect good-paying jobs and its insistence on the highest possible standards of customer service;**
- **Be it further resolved that the SEIU opposes efforts by the U.S. Postal Service to privatize operations and to sell off valuable public assets;**

**Adopted by IEB on 6-13-14**

- **Be it further resolved that the SEIU will urge friends, colleagues and family members to no longer shop at Staples stores until further notice; and**
- **Be it finally resolved that this call to boycott Staples will be communicated immediately to affiliates of the SEIU, to our community allies, to our sister unions and to the news media.**