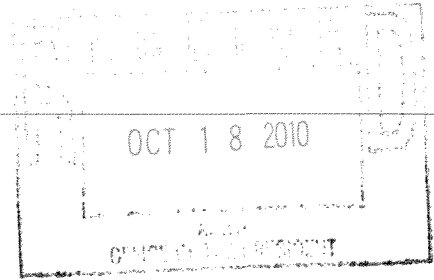


LABOR RELATIONS



October 13, 2010

Mr. William Burrus  
President  
American Postal Workers  
Union (APWU), AFL-CIO  
1300 L Street NW  
Washington, DC 20005-4128

Certified Mail Tracking Number:  
7099 3400 0009 0835 4854

Dear Bill:

As information, enclosed is a copy of the second and final Post Implementation Review for the Kansas City, Kansas area mail processing (AMP) study initiative.

If you have any questions, please contact Barry Carpenter at (202) 268-6892.

Sincerely,

A handwritten signature in cursive script, appearing to read "John W. Dockins".

John W. Dockins  
Manager  
Contract Administration (APWU)

Enclosure

----- PIR Data Entry Page -----

1. Losing Facility Information

Type of Distribution Consolidated: Orig & Dest  
Facility Name & Type: Kansas City, KS P&DC  
Street Address: 5215 Richland Avenue  
City: Kansas City  
State: KS  
5D Facility ZIP Code: 66106  
District: Mid-America  
Area: Western  
Finance Number: 194655  
Current 3D ZIP Code(s): 660,661  
Miles to Gaining Facility: 10.7  
EXFC office: Yes  
Plant Manager: N/A  
Senior Plant Manager: Russell J. Floyd  
District Manager: Mark A. Martinez

2. Gaining Facility Information

Facility Name & Type: Kansas City, MO P&DC  
Street Address: 1700 Cleveland Avenue  
City: Kansas City  
State: MO  
5D Facility ZIP Code: 64121  
District: Mid-America  
Area: Western  
Finance Number: 284219  
Current 3D ZIP Code(s): 640, 641, 644-647, 649, 662  
EXFC office: Yes  
Plant Manager: N/A  
Senior Plant Manager: Russell J. Floyd  
District Manager: Mark A. Martinez

3. Background Information

Approval Date: October 23, 2008  
Implementation Date: Jul-01-2009  
PIR Type: Final PIR  
Date Range of Data: Jul-01-2009: Jun-30-2010  
Processing Days per Year: 310  
Bargaining Unit Hours per Year: 1,759  
EAS Hours per Year: 1,832

Date of HQ memo, DAR Factors/Cost of Borrowing/  
New Facility Start-up Costs Update

May 6, 2008

Date & Time this workbook was last saved:

9/22/2010 14:57

4. Other Information

Area Vice President: Sylvester Black  
Senior Vice President, Operations: Steven J. Forte  
Area AMP Coordinator: Steve P. Murray  
NAI Contact: Jug S. Bedi

rev. 9-2-2008

# Approval Signatures

**Losing Facility Name and Type:** Kansas City, KS P&DC  
**Facility ZIP Code:** 66106  
**Finance Number:** 194655  
**Current SCF ZIP Code(s):** 660,661  
**Type of Distribution Consolidated:** Orig & Dest  
**Gaining Facility Name and Type:** Kansas City, MO P&DC  
**Facility ZIP Code:** 64121  
**Finance Number:** 284219  
**Current SCF ZIP Code(s):** 640, 641, 644-647, 649, 662  
**Implementation Date:** 07/01/09 **PIR Type:** Final PIR  
**Date Range of Data:** Jul-01-2009 to Jun-30-2010

ACKNOWLEDGEMENT OF ACCOUNTABILITY - I acknowledge that I am accountable for respecting and supporting the integrity of all official postal reporting systems, including financial reports and those relating to compliance with contracting, complement, or similar efforts involving the investment and expenditure of funds, as well as all systems to service to our customers.

**LOSING FACILITY:**

**Plant Manager:**

N/A \_\_\_\_\_  
 Printed Name Signature Date

**Senior Plant Manager:**

Russell J. Floyd \_\_\_\_\_  
 Printed Name Signature Date 08/04/2010

**District Manager:**

Mark A. Martinez \_\_\_\_\_  
 Printed Name Signature Date 8/5/2010

**GAINING FACILITY:**

**Plant Manager:**

N/A \_\_\_\_\_  
 Printed Name Signature Date

**Senior Plant Manager:**

Russell J. Floyd \_\_\_\_\_  
 Printed Name Signature Date 08/04/2010

**District Manager:**

Mark A. Martinez \_\_\_\_\_  
 Printed Name Signature Date 08/05/2010

**AREA OFFICE:**

**Area Vice President:**

Sylvester Black \_\_\_\_\_  
 Printed Name Signature Date 8/6/10

**HEADQUARTERS:**

**Senior Vice President Operations:**

Steven J. Forte \_\_\_\_\_  
 Printed Name Signature Date 9/30/10

Comments: \_\_\_\_\_

# Summary Narrative

Last Saved: September 22, 2010

**Losing Facility Name and Type:** Kansas City, KS P&DC

**Current SCF ZIP Code(s):** 660,661

**Type of Distribution Consolidated:** Orig & Dest

**Gaining Facility Name and Type:** Kansas City, MO P&DC

**Current SCF ZIP Code(s):** 640, 641, 644-647, 649, 662

**Background:**

The Western Area In-Plant Support Office, with assistance from the Mid-America Performance Cluster, has completed the final (12-month) Post Implementation Review (PIR) of the Kansas City, KS Area Mail Processing (AMP) to determine if the Postal Service increased efficiency by consolidating originating and destinating mail processing operations from the Kansas City, KS P&DC to the Kansas City, MO P&DC. The AMP moved originating and destinating mail processing operations for ZIP Codes 660, 661 and destinating flats for Zip Code 662 to the Kansas City, MO P&DC without modifications to the operating plan. The transfer of volumes to the Kansas City, MO P&DC was completed on June 5, 2009.

The Kansas City, KS P&DC was a leased facility and the lease agreements for the P&DC facility and associated employee parking expired January 31, 2010. The AMP consolidation initiated a full closure of the Kansas City, KS P&DC, which is located 10.7 miles from Kansas City, MO P&DC. As the lease terms did not include an early termination clause, the vacated Kansas City, KS facility was utilized for Priority Mail operations and a Surface Transportation Consolidation Hub during December, 2009 in lieu of acquiring a temporary short-term annex as required previously. The facility was de-commissioned and returned to owners control on January 6, 2010.

There was no change in the postmark as both Plants utilized a Metro postmark prior to the implementation of the AMP.

**Savings/Costs**

|                                 | <b>Actual Change<br/>Final<br/><u>PIR vs Pre AMP</u></b> | <b>Proposed Change<br/>Final<br/><u>PIR vs Approved</u></b> |
|---------------------------------|--|---|
| Function 1 Workhour Savings     | \$10,528,963   | \$3,233,352   |
| PCES/EAS Workhour Savings       | \$1,989,378  | \$1,398,115   |
| Transportation Savings          | \$6,140,068  | \$6,665,533   |
| Maintenance Savings             | (\$1,327,535)  | (\$3,025,970)   |
| Space Savings                   | \$212,791  | \$0   |
| <b>Total Annual Savings</b>     | <b>\$17,543,665</b>                                      | <b>\$8,271,030</b>  |
| <b>Total One-Time Costs</b>     | <b>(\$655,746)</b>                                       | <b>\$2,935,340</b>  |
| <b>Total First Year Savings</b> | <b>\$16,887,918</b>                                      | <b>\$11,206,370</b>   |

The consolidation shifted an approximate Average Daily Volume of 1,281,390 originating/destinating mail pieces FHP (Base Period) from the Kansas City, KS P&DC to Kansas City, MO P&DC. There were numerous service upgrades with this consolidation for Periodicals, Standard Mail and Package Services; however, there were 15 identified service pair downgrades for both the First-Class and Priority. The Mid America Cluster, Kansas City, MO Operations, and the Western Area realigned transportation, improved operations efficiencies, and made personnel scheduling adjustments to ensure service commitments would be met.

**Staffing Impacts:**

The approved AMP proposal identified a reduction of 106 craft and 8 EAS employee positions due to the consolidation and closure of the Kansas City, KS P&DC. Complement data at end of PQ3, PFY2010 shows that the consolidated operations complement has been reduced by 276 craft employees and 26 EAS employees through attrition and transfers. The reduction of 5.4% TPH between 2007-2008 AMP proposal and current final PIR July 2009-June 2010 data periods, improvement in the BPI performance achievement percentage of almost 10 percentage points between 2008 [65%] and 2010 [74.6%], local initiatives regarding distribution compression, and the retirement incentive in the fall 2009 all contributed to the larger than expected craft reduction.

**Management and Craft Staffing Impacts**

|                    | Kansas City, KS P&DC   |                 |       | Kansas City, MO P&DC   |                 |      | Net Diff |
|--------------------|------------------------|-----------------|-------|------------------------|-----------------|------|----------|
|                    | Total Pre-AMP On-Rolls | Total Final PIR | Diff  | Total Pre-AMP On-Rolls | Total Final PIR | Diff |          |
| Craft <sup>1</sup> | 260                    | 0               | (260) | 1,420                  | 1,404           | (16) | (276)    |
| Management         | 18                     | 0               | (18)  | 96                     | 88              | (8)  | (26)     |

<sup>1</sup> Craft = FTR+PTR+PTF+Casuals

**Mail Processing Management to Craft Ratio**

| Management to Craft <sup>2</sup> Ratios | Pre-AMP                                     |  | 1st PIR                                     |  |
|---|---|--|---|--|
|   | SDOs to Craft <sub>1</sub><br>(1:25 target) | MDOs+SDOs to Craft <sub>1</sub><br>(1:22 target) | SDOs to Craft <sub>1</sub><br>(1:25 target) | MDOs+SDOs to Craft <sub>1</sub><br>(1:22 target) |
| Kansas City, KS                         | 1 : 28                                      | 1 : 22   | #DIV/0!                                     | #DIV/0!  |
| Kansas City, MO                         | 1 : 22                                      | 1 : 20   | 1 : 27                                      | 1 : 22   |

<sup>1</sup> Craft = FTR+PTR+PTF+Casuals

<sup>2</sup> Craft = F1 + F4 at Losing; F1 only at Gaining

The USPS has not had to lay-off any employees from Kansas City, KS to achieve current complement levels and aggressively worked with the impacted employees for placement in career positions within the identified area of consideration in accordance with the Worker Adjustment and Retraining Notification Act (WARN).

**Transportation Changes:**

The approved AMP projected net annual transportation cost of \$525,465 due to the increased additional HCR mileage that would be incurred even though there would be elimination of PVS routes between the two Plants and consolidation of dispatches to the NDC.

The final PIR identifies an annual savings of \$6,140,068. HCR mileage did not increase over base period, and the annual cost per mile for HCR transportation has been reduced significantly. PVS labor costs decreased more than projected due to re-alignment of route and bid assignments.

Note that the PVS Transportation mileage costs in the approved AMP proposal were calculated using a cost of \$4.67 per mile which included S&B, fuel and maintenance costs. The correct mileage cost is based on \$1.00 per mile. The PVS workhour costs for LDC 31 and LDC 34 are calculated separately as part of the PVS calculations.

#### **Maintenance Impacts:**

The AMP projected net annual Maintenance cost savings of \$1,698,435 with the consolidation of the operations which consisted of \$3,510,702 elimination costs at Kansas City, KS P&DC and increase of \$1,812,267 at Kansas City, MO P&DC in labor and non-personnel costs.

The final (12-month) PIR is showing a net increase of \$1,327,535 in annual maintenance costs. The AMP study represented the consolidation of operations, and the PIR reflects all current operational changes during the review period. Initiatives underway at the Kansas City, MO P&DC are:

- Deployment of 2-FSS machines, requiring 21 additional career maintenance craft employees
- WE Area and local management relocated 7 DBCS from Shawnee Mission, KS to the Kansas City, MO P&DC

Above facts increased the overall maintenance costs. The Mid-America Cluster and Western Area will continue to review the Kansas City, MO P&DC Maintenance staffing to determine appropriate staffing matrix for workload to assure proper complement mix.

#### **Space Impacts:**

The AMP package identified a Space Savings of \$212,791 for 5,894 OTHER hours at the Kansas City, KS P&DC that would no longer be required. These hours consisted of Headquarters Projects, Quality Improvement, ODIS, Stewards – MTE, Purchasing, Operations Support, and Production Planning.

The final (12 months) PIR identifies that the savings have been achieved as all of these OTHER hours were for functions or ad-hoc assignments to support the Kansas City, KS operations.

#### **One-Time Facility Costs:**

The AMP package identified \$3,591,086 as One-Time-Cost for projects at the Kansas City, MO P&DC to support consolidation of the Kansas City, KS P&DC operations and associated MPE.

The final (12-month) PIR identified an actual cost of \$613,251. This lower cost was partially due to utilizing in-house USPS maintenance personnel for this work instead of contractors. Additionally some of the project work no longer required due to changing operational requirements and/or economic evaluation.

Details for each project are:

- Bus Bar & MPI modifications approved for \$177,153 and completed for \$14,374 in materials and USPS labor
- 2<sup>nd</sup> floor TMS Modifications approved for \$1,593,453 and completed for \$15,727 in materials and USPS labor
- SSM Modifications approved for \$327,538 and completed in two parts: RT-21 completed for \$2,935 in material and USPS Labor, and RT-22 completed by ERD contract for \$375,077
- 3<sup>rd</sup> floor TMS mod and build out approved for \$1,090,286. TMS Flow analysis completed by ERD contract for \$40,159 to determine if TMS could handle additional volumes and modifications necessary to support operating concept adding 3<sup>rd</sup> floor operations. 3<sup>rd</sup> Floor TMS modifications were canceled as 3<sup>rd</sup> floor build-out did not proceed.
- 3<sup>rd</sup> Floor Build-out of additional 100,000 SF to original operating concept was canceled after FSO design cost of \$164,979 due to lack of support by Facilities to continue due to economic conditions.

#### **Equipment Relocation:**

The AMP package proposed that 1 AFCS, 2 AFSM, 9 DBCS, and 1 DIOSS would be relocated from the Kansas City, KS P&DC to Kansas City, MO P&DC at a cost of \$252,656.

MPE was relocated as proposed with the exception of the 1 DIOSS and 1 AFSM-100. All relocations were performed utilizing in-house USPS maintenance personnel. The final PIR MPE Inventory worksheet Relocation Costs identifies only \$43,496 of materials required to support installation of the equipment at the Kansas City, MO P&DC as work hours are accounted for on the Maintenance worksheet already. The excess SPBS from Kansas City, KS P&DC was relocated to Las Vegas, NV to support turnkey operations of the mail processing annex project and funded through the projects start-up funding.

**Other Concurrent Initiatives:**

The Kansas City, MO P&DC has successfully implemented the AMP of the Kansas City, KS P&DC originating and destinating operations in conjunction with implementation of the following initiatives that occurred during the 6-month PIR:

- Deployment of 2-FSS machines and addition of approx. 100,000 SF of operational space at the facility to support the FSS equipment;
- Relocation of 7-DBCS from Shawnee Mission, KS and associated DPS volumes;
- Mail Preparation and Flow changes for Periodicals, Standard Mail, and Package Services volume with the implementation of the Network Distribution Centers
- Expansion of EXFC measured ZIP Code areas

# Executive Summary

PIR Type: Final PIR

Last Saved: September 22, 2010

Date Range of Data: 6/1/08 - 9/30/09

**Losing Facility Name and Type:** Kansas City, KS P&DC  
**Street Address:** 5215 Richland Avenue  
**City:** Kansas City  
**State:** KS  
**Current SCF ZIP Code(s):** 660,661

**Type of Distribution Consolidated:** Orig & Dest

**Gaining Facility Name and Type:** Kansas City, MO P&DC  
**Street Address:** 1700 Cleveland Avenue  
**City:** Kansas City  
**State:** MO  
**Current SCF ZIP Code(s):** 640, 641, 644-647, 649, 662

## Summary of Worksheets

### Savings/Costs

|                                 | <b>Actual Change<br/>Final<br/>PIR vs Pre AMP</b> | <b>Proposed Change<br/>Final<br/>PIR vs Approved</b> |   |
|---------------------------------|---|--|---|
| Function 1 Workhour Savings     | \$10,528,963                                      | \$3,233,352  | from Workhour Costs - Combined                    |
| PCES/EAS Workhour Savings       | \$1,989,378                                       | \$1,398,115  | from Staffing-PCES/EAS                            |
| Transportation Savings          | \$6,140,068                                       | \$6,665,533  | from Transportation HCR<br>and Transportation PVS |
| Maintenance Savings             | (\$1,327,535)                                     | (\$3,025,970)  | from Maintenance                                  |
| Space Savings                   | \$212,791   | \$0  | from Space Evaluation and Other Costs             |
| <b>Total Annual Savings</b>     | <b>\$17,543,665</b>                               | <b>\$8,271,030</b>                                   |   |
| <b>Total One-Time Costs</b>     | <b>(\$655,746)</b>                                | <b>\$2,935,340</b>                                   | from Space Evaluation and Other Costs             |
| <b>Total First Year Savings</b> | <b>\$16,887,918</b>                               | <b>\$11,206,370</b>                                  |   |

### Staffing

|                        |     |     |                        |
|------------------------|-----|-----|------------------------|
| Craft Position Loss    | 276 | 170 | from Staffing-Craft    |
| PCES/EAS Position Loss | 26  | 18  | from Staffing-PCES/EAS |

### Service

|   | <b>Losing Current Qtr</b> | <b>Gaining Current Qtr</b> |                                |
|---|---------------------------|----------------------------|--------------------------------|
| First-Class Mail Service Performance (EXFC O/N)                   | N/A                       | 97.08%                     | from Service Performance & CSM |
| First-Class Mail Service Performance (EXFC 2 Day)                 | N/A                       | 92.57%                     | from Service Performance & CSM |
| First-Class Mail Service Performance (EXFC 3 Day)                 | N/A                       | 93.72%                     | from Service Performance & CSM |
| Customer Satisfaction Measurement Residential at PFC level        |                           | 95%                        | from Service Performance & CSM |
| Customer Satisfaction Measurement Business/Preferred at PFC level |                           | 91%                        | from Service Performance & CSM |

### Calculation References

| <b>Combined Losing and Gaining Facility Data:</b> | <b>Pre AMP</b> | <b>Proposed</b> | <b>Final PIR</b> |
|---|----------------|-----------------|------------------|
| Function 1 Workhour Costs                         | \$94,623,987   | \$87,328,377    | \$84,095,025     |



|                             |                      |                      |                      |
|-----------------------------|----------------------|----------------------|----------------------|
| PCES/EAS Workhours          | \$9,584,082          | \$8,992,819          | \$7,594,704          |
| Transportation Costs        | \$26,921,834         | \$27,447,299         | \$20,781,766         |
| Maintenance Costs           | \$19,893,561         | \$18,195,126         | \$21,221,096         |
| Space Savings               | \$0                  | \$212,791            | \$212,791            |
| <b>Total Annual Savings</b> | <b>\$151,023,465</b> | <b>\$142,176,412</b> | <b>\$133,905,382</b> |

|                             |            |                    |                  |
|-----------------------------|------------|--------------------|------------------|
| <b>Total One-Time Costs</b> | <b>\$0</b> | <b>\$3,591,086</b> | <b>\$655,746</b> |
|-----------------------------|------------|--------------------|------------------|

|                                 |                      |                      |                      |
|---------------------------------|----------------------|----------------------|----------------------|
| <b>Total First Year Savings</b> | <b>\$151,023,465</b> | <b>\$145,767,498</b> | <b>\$134,561,128</b> |
|---------------------------------|----------------------|----------------------|----------------------|

**Staffing**

|                                  |       |       |       |
|----------------------------------|-------|-------|-------|
| Craft Position Total On-Rolls    | 1,680 | 1,574 | 1,404 |
| PCES/EAS Position Total On-Rolls | 114   | 106   | 88    |

|                                 | <u>Final PIR vs</u><br><u>Pre-AMP</u> | <u>Final PIR vs</u><br><u>Proposed (Approved)</u><br><u>AMP</u> | <u>Approved AMP</u> |
|---------------------------------|---------------------------------------|---|---------------------|
| Function 1 Workhour Savings     | 10,528,963                            | 3,233,352   | 7,295,611           |
| PCES/EAS Workhour Savings       | 1,989,378                             | 1,398,115   | 591,263             |
| Transportation Savings          | 6,140,068                             | 6,665,533   | (525,465)           |
| Maintenance Savings             | (1,327,535)                           | (3,025,970)   | 1,698,435           |
| Space Savings                   | 212,791                               | (0)   | 212,791             |
| <b>Total Annual Savings</b>     | <b>17,543,665</b>                     | <b>8,271,030</b>  | <b>9,272,635</b>    |
| <b>Total One-Time Costs</b>     | <b>(655,746)</b>                      | <b>2,935,340</b>  | <b>(3,591,086)</b>  |
| <b>Total First Year Savings</b> | <b>16,887,918</b>                     | <b>11,206,370</b>   | <b>5,681,549</b>    |

**Staffing**

|                        |     |     |     |
|------------------------|-----|-----|-----|
| Craft Position Loss    | 276 | 170 | 106 |
| PCES/EAS Position Loss | 26  | 18  | 8   |

## Service Performance and Customer Satisfaction Measurement

Last Saved: September 22, 2010

PIR Type: Final PIR

Implementation Date: 07/01/09

Losing Facility: Kansas City, KS P&DC

District: Mid-America

|                   | (1)<br>Fiscal Quarter | EXFC O/D                       |                            |                            | CSM*                          |                            |
|-------------------|-----------------------|--------------------------------|----------------------------|----------------------------|-------------------------------|----------------------------|
|                   |                       | (2)<br>Overnight<br>Percentage | (3)<br>2 Day<br>Percentage | (4)<br>3 Day<br>Percentage | (5)<br>Residential<br>%E/VG/G | (6)<br>Bus/Prfd<br>%E/VG/G |
| <b>Before AMP</b> | Q3 2008               | 95.37%                         | 90.48%                     | 92.90%                     | 94%                           | 90%                        |
|                   | Q4 2008               | 96.36%                         | 88.42%                     | 94.86%                     | 93%                           | 91%                        |
|                   | Q1 2009               | 95.05%                         | 84.18%                     | 83.44%                     | 94%                           | 92%                        |
|                   | Q2 2009               | 95.31%                         | 93.13%                     | 91.78%                     | 94%                           | 91%                        |
| <b>After AMP</b>  | Q4 2009               | N/A                            | N/A                        | N/A                        | 94%                           | 91%                        |
|                   | Q1 2010               | N/A                            | N/A                        | N/A                        | 93%                           | 89%                        |
|                   | Q2 2010               | N/A                            | N/A                        | N/A                        | 95%                           | 90%                        |
|                   | Q3 2010               | N/A                            | N/A                        | N/A                        | 95%                           | 91%                        |

Gaining Facility: Kansas City, MO P&DC

District: Mid-America

|                   | (7)<br>Fiscal Quarter | EXFC O/D                       |                            |                             | CSM*                           |                             |
|-------------------|-----------------------|--------------------------------|----------------------------|-----------------------------|--------------------------------|-----------------------------|
|                   |                       | (8)<br>Overnight<br>Percentage | (9)<br>2 Day<br>Percentage | (10)<br>3 Day<br>Percentage | (11)<br>Residential<br>%E/VG/G | (12)<br>Bus/Prfd<br>%E/VG/G |
| <b>Before AMP</b> | Q3 2008               | 97.33%                         | 95.22%                     | 93.85%                      | 94%                            | 90%                         |
|                   | Q4 2008               | 96.89%                         | 92.31%                     | 92.88%                      | 93%                            | 91%                         |
|                   | Q1 2009               | 95.35%                         | 89.22%                     | 87.26%                      | 94%                            | 92%                         |
|                   | Q2 2009               | 95.80%                         | 91.37%                     | 91.70%                      | 94%                            | 91%                         |
| <b>After AMP</b>  | Q4 2009               | 96.35%                         | 94.15%                     | 93.35%                      | 94%                            | 91%                         |
|                   | Q1 2010               | 96.14%                         | 89.65%                     | 88.60%                      | 93%                            | 89%                         |
|                   | Q2 2010               | 98.01%                         | 90.63%                     | 89.40%                      | 95%                            | 90%                         |
|                   | Q3 2010               | 97.08%                         | 82.57%                     | 93.72%                      | 95%                            | 91%                         |

(13) Notes: (1). Kansas City, KS losing facility was closed as a result of this AMP. No data available for service performance

(2). Customer Satisfaction Measurement data is District based for Mid-America Cluster

rev 1/4/2008

**Combined Facilities**

**Workhour Costs - Combined Facilities**  
Last Revised: October 8, 2010

PIR Type: Final PIR  
Data in PIR columns is annualized for Final PIR

Type of Distribution Consolidated: Orig & Dest

Date Range of Data: Jul-01-2008 to Jun-30-2010

| PIR Workhour Rate by LDC |                |
|--------------------------|----------------|
| Function 1               | Function 4     |
| 11 L5184.78 / GS44.21    | 41 LNA G037.88 |
| 12 L50 / GS45.08         | 42 LNA G037.88 |
| 13 L5108.51 / GS44.20    | 43 LNA G037.88 |
| 14 L54914.44 / GS41.44   | 44 LNA G037.88 |
| 15 L50 / GS37.35         | 45 LNA G037.88 |
| 16 L5108.51 / GS44.20    | 46 LNA G037.88 |
| 17 L50 / GS38.88         | 47 LNA G037.88 |
| 18 L535.24 / GS38.88     | 48 LNA G037.88 |

| (1) Operation Numbers | (2) Annual PMP Volume |          |           | (3) Annual TPH or NATPH Volume |          |           | (4) Annual Workhours |          |           | (5) Annual Productivity |          |           | (6) Annual Workhour Costs |             |             |
|-----------------------|-----------------------|----------|-----------|--------------------------------|----------|-----------|----------------------|----------|-----------|-------------------------|----------|-----------|---------------------------|-------------|-------------|
|                       | Pre AMP               | Proposed | Final PIR | Pre AMP                        | Proposed | Final PIR | Pre AMP              | Proposed | Final PIR | Pre AMP                 | Proposed | Final PIR | Pre AMP                   | Proposed    | Final PIR   |
| 010 / 010             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$382,007                 | \$377,830   | \$578,331   |
| 014 / 014             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$134,230                 | \$131,923   | \$107,960   |
| 015 / 015             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$884,722                 | \$983,373   | \$488,455   |
| 016 / 016             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$15,043                  | \$18,023    | \$0         |
| 018 / 018             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$134,283                 | \$132,718   | \$1,142,513 |
| 020 / 020             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$540,218                 | \$538,012   | \$211,775   |
| 025 / 025             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| 031 / 030             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,153,377               | \$2,841,720 | \$2,111,367 |
| 035 / 035             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,400,811               | \$3,374,537 | \$3,686,436 |
| 040 / 040             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$484,482                 | \$470,366   | \$4,808     |
| 044 / 044             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$688,267                 | \$738,018   | \$335,269   |
| 060 / 060             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$647,105                 | \$622,445   | \$628,316   |
| 067 / 067             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$724                     | \$729       | \$319       |
| 070 / 070             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$85,449                  | \$85,448    | \$43,861    |
| 074 / 074             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$588,257                 | \$258,749   | \$482,316   |
| 125 / 125             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$158,488                 | \$148,275   | \$0         |
| 128 / 128             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$68,025                  | \$52,855    | \$351,700   |
| 127 / 127             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$283,598                 | \$282,885   | \$473,906   |
| 131 / 131             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$78,174                  | \$75,811    | \$0         |
| 136 / 136             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,374,336               | \$1,200,311 | \$1,931,053 |
| 137 / 137             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$239,830                 | \$103,261   | \$860       |
| 138 / 138             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,441                   | \$3,441     | \$13,703    |
| 139 / 138             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$821,300                 | \$871,840   | \$7,478     |
| 189 / 189             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$116,223                 | \$42,998    | \$351,891   |
| 180 / 180             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,380,415               | \$17,372    | \$495,221   |
| 181 / 181             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$154,782                 | \$514,455   | \$184,144   |
| 185 / 185             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$215,567                 | \$381,440   | \$880,892   |
| 186 / 186             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$223                     | \$0         | \$78        |
| 200 / 200             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$187,419                 | \$188,412   | \$0         |
| 208 / 208             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$839,884                 | \$836,283   | \$489,823   |
| 210 / 210             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$468,936                 | \$222,586   | \$104,804   |
| 211 / 211             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$341,905                 | \$138,582   | \$147,025   |
| 212 / 212             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$5,892,500               | \$5,292,288 | \$1,623,122 |
| 213 / 213             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,318,322               | \$1,288,601 | \$149,097   |
| 225 / 225             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$87,938                  | \$89,872    | \$469,892   |
| 229 / 229             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$4,277,387               | \$3,833,021 | \$3,872,768 |
| 230 / 230             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$2,071,454               | \$1,581,408 | \$1,118,260 |
| 231 / 231             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,063,468               | \$2,49,531  | \$2,780,405 |
| 233 / 233             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$138,740                 | \$106,838   | \$512,401   |
| 261 / 261             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$107                     | \$115       | \$1,234     |
| 264 / 264             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| 267 / 266             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,073                   | \$2,284     | \$0         |
| 271 / 271             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$747,500                 | \$630,680   | \$741,157   |
| 274 / 274             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$78,914                  | \$83,784    | \$801       |
| 281 / 281             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$713,883                 | \$718,319   | \$481,644   |
| 304 / 324             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,217,731               | \$3,217,778 | \$1,423,020 |
| 340 / 340             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$117,344                 | \$117,344   | \$3,574     |
| 401 / 401             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$677,906                 | \$680,034   | \$426,410   |
| 402 / 402             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$151,657                 | \$151,701   | \$43,919    |
| 404 / 404             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$465,883                 | \$368,230   | \$181,588   |
| 406 / 406             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$2,776,406               | \$2,711,148 | \$2,404,395 |
| 547 / 547             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$297,231                 | \$251,244   | \$26,297    |
| 554 / 554             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,484,889               | \$1,482,808 | \$1,215,341 |
| 580 / 560             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$4,412,556               | \$4,389,570 | \$113,386   |
| 583 / 583             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$501,487                 | \$133       | \$17,223    |
| 584 / 584             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$134,849                 | \$134,105   | \$14,205    |
| 573 / 573             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$15,788                  | \$0         | \$0         |
| 587 / 585             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,883,775               | \$1,327,017 | \$1,083,848 |
| 607 / 607             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$386,364                 | \$331,125   | \$288,087   |
| 612 / 612             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$138,331                 | \$129,330   | \$83,539    |
| 620 / 620             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$22,282                  | \$19,238    | \$28,519    |
| 630 / 630             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$82,532                  | \$88,506    | \$17,545    |
| 677 / 677             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$188,348                 | \$0         | \$0         |
| 776 / 776             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$95,201                  | \$94,307    | \$44,343    |
| 834 / 834             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$5,087                   | \$7,129     | \$0         |
| 836 / 836             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$2,341                   | \$1,583     | \$0         |
| 841 / 841             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$2,856                   | \$2,827     | \$0         |
| 843 / 843             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$257                     | \$0         | \$0         |
| 844 / 844             |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$124                     | \$0         | \$0         |

| (1)<br>Operation<br>Numbers | (2) Annual PMP Volume |          |           | (3) Annual TPI or MATPI Volume |          |           | (4) Annual Workhours |          |           | (5) Annual Productivity |          |           | (6) Annual Workhour Costs |             |             |
|-----------------------------|-----------------------|----------|-----------|--------------------------------|----------|-----------|----------------------|----------|-----------|-------------------------|----------|-----------|---------------------------|-------------|-------------|
|                             | Pre AMP               | Proposed | Final PIR | Pre AMP                        | Proposed | Final PIR | Pre AMP              | Proposed | Final PIR | Pre AMP                 | Proposed | Final PIR | Pre AMP                   | Proposed    | Final PIR   |
| 646 / 646                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$5,910                   | \$0         | \$0         |
| 672 / 672                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| 674 / 674                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$48,301                  | \$5,081     | \$0         |
| 678 / 678                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$132,314                 | \$163,937   | \$0         |
| 681 / 681                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$87,613                  | \$30,488    | \$0         |
| 684 / 684                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$48,608                  | \$94,706    | \$0         |
| 681 / 681                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$48,608                  | \$48,608    | \$211,093   |
| 683 / 683                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$2,237,431               | \$2,237,288 | \$3,000,101 |
| 684 / 684                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$430,680                 | \$383,977   | \$817,473   |
| 686 / 686                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,489,449               | \$1,220,949 | \$220,110   |
| 687 / 687                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$9,286,050               | \$4,012,862 | \$9,208,678 |
| 619 / 619                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,334,328               | \$1,811,318 | \$1,173,243 |
| 661 / 661                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,073                   | \$1,172     | \$40,468    |
| 664 / 664                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$4,721                   | \$2,878     | \$109,465   |
| 672 / 672                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$308                     | \$0         | \$0         |
| 628 / 002                   |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$520,140                 | \$520,140   | \$1,434,298 |
| 017                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,231,852               | \$1,231,852 | \$777,824   |
| 018                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$125,818                 | \$125,818   | \$110,347   |
| 021                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$683       |
| 022                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| 029                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$83                      | \$0         | \$0         |
| 033                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| 043                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,064,272               | \$1,064,272 | \$1,187,164 |
| 045                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$317,815                 | \$317,815   | \$0         |
| 046                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$910                     | \$1,854     | \$0         |
| 060                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| 051                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$278,419                 | \$278,419   | \$79,498    |
| 052                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,107                   | \$3,107     | \$0         |
| 053                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$444                     | \$444       | \$514       |
| 054                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$139                     | \$139       | \$0         |
| 063                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$134                     | \$134       | \$506       |
| 066                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$209                     | \$214       | \$342       |
| 073                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,087,219               | \$1,087,219 | \$678,089   |
| 075                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$977                     | \$977       | \$0         |
| 082                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,025                   | \$0         | \$0         |
| 083                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$283,699                 | \$283,699   | \$101,184   |
| 084                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$39,289                  | \$39,289    | \$85,295    |
| 085                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$418                     | \$0         | \$0         |
| 091                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$88,746                  | \$88,746    | \$74,406    |
| 092                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$99,858                  | \$99,858    | \$87,365    |
| 093                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$73,360                  | \$73,360    | \$95,656    |
| 094                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,568                   | \$3,568     | \$6,592     |
| 095                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$7,428                   | \$7,428     | \$4,130     |
| 096                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$4,118                   | \$4,118     | \$4,183     |
| 097                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$10,540                  | \$10,540    | \$15,523    |
| 098                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$71,246                  | \$71,246    | \$56,248    |
| 099                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$69,332                  | \$69,332    | \$76,823    |
| 109                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$140,307                 | \$140,307   | \$254,107   |
| 110                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$333,183                 | \$333,183   | \$373,244   |
| 111                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$62,264                  | \$62,264    | \$34,722    |
| 112                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$26,347                  | \$26,347    | \$66,658    |
| 115                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$319,857                 | \$319,857   | \$225,081   |
| 116                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$648                     | \$648       | \$70        |
| 117                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$853,898                 | \$853,898   | \$612,077   |
| 120                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$304,368                 | \$304,368   | \$477,599   |
| 121                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$366,884                 | \$366,884   | \$156,333   |
| 122                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$72,623                  | \$72,623    | \$87,899    |
| 123                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$406,378                 | \$406,378   | \$181,128   |
| 124                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,343,360               | \$1,343,360 | \$1,490,472 |
| 130                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$124,963                 | \$124,963   | \$84,886    |
| 134                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$84,774                  | \$84,774    | \$33,432    |
| 135                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,258                   | \$1,258     | \$0         |
| 150                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$360,998                 | \$360,998   | \$246,336   |
| 166                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,280,761               | \$1,280,761 | \$880,181   |
| 170                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$173,315                 | \$173,315   | \$56,849    |
| 176                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$383,058                 | \$383,058   | \$282,534   |
| 179                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| 1209                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$554,973                 | \$554,973   | \$828,493   |
| 1214                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,398                   | \$3,398     | \$4,871,072 |
| 1215                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$283,283   |
| 1232                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$185,882                 | \$185,882   | \$440,214   |
| 1234                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$7,815                   | \$7,815     | \$880       |
| 1235                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,101,053               | \$1,101,053 | \$488,825   |
| 1234                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$569,545                 | \$566,545   | \$719,747   |
| 1244                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$324,660                 | \$324,660   | \$51,716    |
| 125                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,744                   | \$1,744     | \$0         |
| 126                         |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$223,396                 | \$223,396   | \$846,856   |
| 1247                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$7,393                   | \$7,393     | \$7,640     |
| 1248                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$973,161                 | \$973,161   | \$2,565,527 |
| 1246                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$328,853                 | \$328,853   | \$132,718   |
| 1273                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$2,431                   | \$2,549     | \$3,682     |
| 1282                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$9,522                   | \$9,522     | \$611,228   |
| 1283                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$415,157                 | \$415,157   | \$284,796   |
| 1284                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,079                   | \$3,079     | \$119       |
| 1285                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$182                     | \$182       | \$831       |
| 1281                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$400                     | \$519       | \$473       |
| 1282                        |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$282                     | \$327       | \$725       |

| (1)<br>Operation<br>Numbers | (2) Annual PIR Volume |          |           | (3) Annual TPI or NATPI Volume |          |           | (4) Annual Workhours |          |           | (5) Annual Productivity |          |           | (6) Annual Workhour Costs |             |             |
|-----------------------------|-----------------------|----------|-----------|--------------------------------|----------|-----------|----------------------|----------|-----------|-------------------------|----------|-----------|---------------------------|-------------|-------------|
|                             | Pre AMP               | Proposed | Final PIR | Pre AMP                        | Proposed | Final PIR | Pre AMP              | Proposed | Final PIR | Pre AMP                 | Proposed | Final PIR | Pre AMP                   | Proposed    | Final PIR   |
| / 293                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$129                     | \$167       | \$393       |
| / 298                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$192                     | \$198       | \$68        |
| / 320                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$42,095                  | \$42,095    | \$789,593   |
| / 321                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,180,344               | \$1,180,344 | \$787,055   |
| / 322                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$18,128                  | \$18,128    | \$285,854   |
| / 326                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$10,495                  | \$10,495    | \$10,218    |
| / 331                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$98,586                  | \$98,586    | \$923       |
| / 332                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| / 333                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$71,245                  | \$71,245    | \$1,050     |
| / 334                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$244                     | \$244       | \$886       |
| / 335                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$12,123                  | \$12,123    | \$8         |
| / 336                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$589,668                 | \$589,668   | \$8,550     |
| / 403                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,492,427               | \$1,583,059 | \$2,288,780 |
| / 405                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$280,978                 | \$303,722   | \$89,488    |
| / 429                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$8,493     |
| / 431                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| / 441                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,758                   | \$0         | \$0         |
| / 442                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| / 443                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,106                   | \$0         | \$0         |
| / 444                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$82                      | \$0         | \$0         |
| / 445                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| / 448                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$7,846                   | \$0         | \$0         |
| / 481                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$173                     | \$224       | \$4         |
| / 491                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$8,105                   | \$6,699     | \$0         |
| / 503                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$50                      | \$85        | \$0         |
| / 549                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$97,050                  | \$97,050    | \$825,850   |
| / 561                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$531,190                 | \$531,190   | \$385,148   |
| / 562                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$178,857                 | \$178,857   | \$136,278   |
| / 565                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$1,433     |
| / 586                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$4,717                   | \$4,717     | \$0         |
| / 588                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$14,708                  | \$14,708    | \$171       |
| / 618                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,279,788               | \$1,279,788 | \$2,735,732 |
| / 619                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,886,054               | \$1,886,054 | \$1,789,821 |
| / 627                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$384                     | \$384       | \$4,833     |
| / 628                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$184,420                 | \$184,420   | \$313,211   |
| / 689                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$418,414                 | \$418,414   | \$0         |
| / 793                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$30,867                  | \$30,867    | \$89,853    |
| / 798                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$184,038                 | \$184,038   | \$128,258   |
| / 811                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$283                     | \$283       | \$0         |
| / 812                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$8,099                   | \$8,099     | \$0         |
| / 814                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$8                       | \$8         | \$0         |
| / 816                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$8                       | \$8         | \$0         |
| / 817                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$11,286                  | \$11,286    | \$25,289    |
| / 819                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,035                   | \$1,035     | \$136       |
| / 851                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$18                      | \$48        | \$0         |
| / 892                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$805,718                 | \$805,718   | \$114,684   |
| / 895                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$815,558                 | \$815,558   | \$501,878   |
| / 897                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$97                      | \$97        | \$831       |
| / 933                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$448,371                 | \$448,371   | \$420,876   |
| / 968                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3                       | \$4         | \$35        |
| / 973                       |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |





**Workhour Costs - Losing Facility**  
Last Saved: October 8, 2010

Losing Facility: Kansas City, KS P&DC

PIR Type\*: Final PIR  
\*Data in PIR columns is annualized for Final PIR.

Type of Distribution Consolidated: Orig & Dest

Date Range of Data: Jul-01-2008 to Jun-30-2010

| PIR Workhour Rate by LOC |            |            |     |
|--------------------------|------------|------------|-----|
| Function 1               |            | Function 4 |     |
| 11                       | \$184.76   | 41         | N/A |
| 12                       | \$0.00     | 42         | N/A |
| 13                       | \$106.61   | 43         | N/A |
| 14                       | \$4,816.44 | 44         | N/A |
| 15                       | \$0.00     | 45         | N/A |
| 16                       | N/A        | 46         | N/A |
| 17                       | \$0.00     | 47         | N/A |
| 18                       | \$35.24    | 48         | N/A |

| (1)<br>Operation Numbers | (2) Annual FHP Volume |          |           | (5) Annual TPI of MATPH Volume |          |           | (8) Annual Workhours |          |           | (11) Annual Productivity |          |           | (14) Annual Workhour Costs |          |           |
|--------------------------|-----------------------|----------|-----------|--------------------------------|----------|-----------|----------------------|----------|-----------|--------------------------|----------|-----------|----------------------------|----------|-----------|
|                          | Pre AMP               | Proposed | Final PIR | Pre AMP                        | Proposed | Final PIR | Pre AMP              | Proposed | Final PIR | Pre AMP                  | Proposed | Final PIR | Pre AMP                    | Proposed | Final PIR |
| 010                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$52,232                   | \$0      | \$0       |
| 014                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$39,651                   | \$0      | \$0       |
| 015                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$150,805                  | \$0      | \$0       |
| 016                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$15,785                   | \$0      | \$0       |
| 018                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$26,539                   | \$0      | \$0       |
| 020                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$20,725                   | \$0      | \$0       |
| 028                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$0                        | \$0      | \$0       |
| 030                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$512,314                  | \$0      | \$0       |
| 035                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$451,284                  | \$0      | \$0       |
| 040                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$17,544                   | \$0      | \$0       |
| 044                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$626,159                  | \$0      | \$0       |
| 060                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$43,064                   | \$0      | \$0       |
| 067                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$0                        | \$0      | \$0       |
| 070                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$0                        | \$0      | \$0       |
| 074                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$43,850                   | \$0      | \$14,743  |
| 125                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$159,488                  | \$0      | \$0       |
| 126                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$2,914                    | \$0      | \$0       |
| 127                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$12,050                   | \$0      | \$0       |
| 131                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$76,174                   | \$0      | \$0       |
| 136                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$46,080                   | \$0      | \$320     |
| 137                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$137,153                  | \$0      | \$0       |
| 138                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$0                        | \$0      | \$0       |
| 139                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$459,229                  | \$0      | \$0       |
| 169                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$53,225                   | \$0      | \$0       |
| 180                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$1,590,548                | \$0      | \$0       |
| 181                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$168                      | \$0      | \$0       |
| 185                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$0                        | \$0      | \$0       |
| 186                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$233                      | \$0      | \$0       |
| 200                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$51,782                   | \$0      | \$0       |
| 208                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$46,640                   | \$0      | \$0       |
| 210                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$304,578                  | \$0      | \$0       |
| 211                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$330,060                  | \$0      | \$0       |
| 212                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$1,201,428                | \$0      | \$0       |
| 213                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$184,428                  | \$0      | \$0       |
| 225                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$3,480                    | \$0      | \$0       |
| 229                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$732,845                  | \$0      | \$0       |
| 230                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$796,819                  | \$0      | \$0       |
| 231                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$611,185                  | \$0      | \$0       |
| 233                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$31,902                   | \$0      | \$0       |
| 261                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$67                       | \$0      | \$0       |
| 284                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$0                        | \$0      | \$0       |
| 288                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$2,073                    | \$0      | \$0       |
| 271                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$237,437                  | \$0      | \$0       |
| 274                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$52,877                   | \$0      | \$0       |
| 281                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$46,180                   | \$0      | \$0       |
| 324                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$815                      | \$0      | \$0       |
| 340                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$264                      | \$264    | \$0       |
| 401                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$37,378                   | \$0      | \$0       |
| 422                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$764                      | \$0      | \$0       |
| 404                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$450,200                  | \$0      | \$0       |
| 408                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$1,193,571                | \$0      | \$0       |
| 547                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$5,968                    | \$0      | \$0       |
| 554                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$12,081                   | \$0      | \$0       |
| 560                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$161,989                  | \$0      | \$0       |
| 563                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$381,333                  | \$0      | \$17,223  |
| 564                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$644                      | \$0      | \$0       |
| 573                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$15,768                   | \$0      | \$0       |
| 585                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$328,758                  | \$0      | \$0       |
| 607                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$28,238                   | \$0      | \$0       |
| 612                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$7,200                    | \$0      | \$0       |
| 620                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$3,024                    | \$0      | \$0       |
| 630                      |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$5,025                    | \$0      | \$0       |

| (1)<br>Operation<br>Numbers | (2) Annual FPP Volume |          |           | (3) Annual TPH or NA-TPH Volume |          |           | (4) Annual Workhours |          |           | (5) Annual Productivity |          |           | (6) Annual Workhour Costs |          |           |
|-----------------------------|-----------------------|----------|-----------|---------------------------------|----------|-----------|----------------------|----------|-----------|-------------------------|----------|-----------|---------------------------|----------|-----------|
|                             | Pre AMP               | Proposed | Final PIR | Pre AMP                         | Proposed | Final PIR | Pre AMP              | Proposed | Final PIR | Pre AMP                 | Proposed | Final PIR | Pre AMP                   | Proposed | Final PIR |
| 677                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$166,346                 | \$0      | \$0       |
| 776                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$20,206                  | \$0      | \$0       |
| 834                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$5,287                   | \$0      | \$0       |
| 836                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$2,327                   | \$0      | \$0       |
| 841                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$2,056                   | \$0      | \$0       |
| 843                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$1,257                   | \$0      | \$0       |
| 844                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$124                     | \$0      | \$0       |
| 846                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$5,610                   | \$0      | \$0       |
| 872                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$0                       | \$0      | \$0       |
| 874                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$46,156                  | \$0      | \$0       |
| 878                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$132,914                 | \$0      | \$0       |
| 881                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$87,613                  | \$0      | \$0       |
| 884                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$48,608                  | \$0      | \$0       |
| 891                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$293                     | \$0      | \$0       |
| 893                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$143                     | \$0      | \$0       |
| 894                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$239,801                 | \$0      | \$0       |
| 896                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$472,672                 | \$0      | \$0       |
| 918                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$1,803,059               | \$0      | \$0       |
| 919                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$7,023                   | \$0      | \$0       |
| 961                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$1,673                   | \$0      | \$0       |
| 964                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$3,728                   | \$0      | \$0       |
| 972                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           | \$308                     | \$0      | \$0       |
| 928                         |                       |          |           |                                 |          |           |                      |          |           |                         |          |           |                           |          | \$14,824  |







| (1)<br>Operation<br>Numbers | (2) Annual FHP Volume |          |           | (5) Annual TPH or NATPH Volume |          |           | (8) Annual Workhours |          |           | (11) Annual Productivity |          |           | (14) Annual Workhour Costs |          |           |
|-----------------------------|-----------------------|----------|-----------|--------------------------------|----------|-----------|----------------------|----------|-----------|--------------------------|----------|-----------|----------------------------|----------|-----------|
|                             | Pre AMP               | Proposed | Final PIR | Pre AMP                        | Proposed | Final PIR | Pre AMP              | Proposed | Final PIR | Pre AMP                  | Proposed | Final PIR | Pre AMP                    | Proposed | Final PIR |
| Totals                      | 397,230,952           | 0        | 0         | 1,061,040,428                  | 0        | 0         | 422,324              | 7        | 643       | 2,612                    | No Calc  | No Calc   | \$16,898,642               | \$244    | \$47,110  |

| Variances Annual FHP Volume |                              |                               | Variances Annual TPH or NATPH Volume |                              |                               | Variances Annual Workhours |                              |                               | Variances Annual Productivity |                              |                               | Variances Annual Workhour Costs |                              |                               |
|-----------------------------|------------------------------|-------------------------------|--------------------------------------|------------------------------|-------------------------------|----------------------------|------------------------------|-------------------------------|-------------------------------|------------------------------|-------------------------------|---------------------------------|------------------------------|-------------------------------|
| Change Analysis             | (17)<br>Final PIR vs Pre AMP | (18)<br>Final PIR vs Proposed | Change Analysis                      | (19)<br>Final PIR vs Pre AMP | (20)<br>Final PIR vs Proposed | Change Analysis            | (21)<br>Final PIR vs Pre AMP | (22)<br>Final PIR vs Proposed | Change Analysis               | (23)<br>Final PIR vs Pre AMP | (24)<br>Final PIR vs Proposed | Change Analysis                 | (25)<br>Final PIR vs Pre AMP | (26)<br>Final PIR vs Proposed |
| Units                       | (397,230,952)                | 0                             | Units                                | (1,061,040,428)              | 0                             | Units                      | (421,661)                    | 655                           | Units                         | #VALUE!                      | #VALUE!                       | Units                           | (\$16,815,622)               | \$46,346                      |
| Percent                     | -100.0%                      | #DIV/0!                       | Percent                              | -100.0%                      | #DIV/0!                       | Percent                    | 99.8%                        | 8364.5%                       | Percent                       | #VALUE!                      | #VALUE!                       | Percent                         | 99.7%                        | 17712.5%                      |

(27) NOTES:

**Workhour Costs - Gaining Facility**  
 Last Saved: October 8, 2010

Gaining Facility: Kansas City, MO P&DC

Type of Distribution Consolidated: Orig & Dest

| Function 1 | Rate    | Function 2 | Rate    |
|------------|---------|------------|---------|
| 41         | \$44.31 | 41         | \$37.89 |
| 42         | \$45.08 | 42         | N/A     |
| 43         | \$44.29 | 43         | N/A     |
| 44         | \$41.48 | 44         | N/A     |
| 45         | \$37.33 | 45         | N/A     |
| 46         | \$38.76 | 46         | N/A     |
| 47         | \$38.93 | 47         | N/A     |
| 48         | \$38.84 | 48         | N/A     |

PIR Type: Final PIR  
\*One of PIR columns is mandatory for Final PIR

Date Range of Data: Jul-01-2009 to Jun-30-2010

| (1)<br>Operation Numbers | (2) Annual PIP Volume |          |           | (3) Annual TPN or MATPN Volume |          |           | (4) Annual Workhours |          |           | (5) Annual Productivity |          |           | (6) Annual Workhour Costs |             |             |
|--------------------------|-----------------------|----------|-----------|--------------------------------|----------|-----------|----------------------|----------|-----------|-------------------------|----------|-----------|---------------------------|-------------|-------------|
|                          | Pre AMP               | Proposed | Final PIR | Pre AMP                        | Proposed | Final PIR | Pre AMP              | Proposed | Final PIR | Pre AMP                 | Proposed | Final PIR | Pre AMP                   | Proposed    | Final PIR   |
| 010                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$290,768                 | \$377,630   | \$578,331   |
| 014                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$84,578                  | \$131,923   | \$107,960   |
| 015                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$519,803                 | \$503,373   | \$408,455   |
| 016                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$175                     | \$15,023    | \$0         |
| 018                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$107,723                 | \$132,718   | \$1,142,513 |
| 020                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$519,493                 | \$539,012   | \$211,775   |
| 022                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| 030                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$2,841,282               | \$2,841,730 | \$2,111,387 |
| 035                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$2,848,548               | \$3,374,537 | \$3,696,436 |
| 040                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$486,918                 | \$470,386   | \$4,808     |
| 044                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$298,194                 | \$738,018   | \$335,889   |
| 060                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$604,041                 | \$622,445   | \$676,316   |
| 067                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$224                     | \$229       | \$319       |
| 070                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$85,448                  | \$85,448    | \$43,861    |
| 074                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$167,308                 | \$258,749   | \$477,572   |
| 125                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$149,375   | \$0         |
| 126                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$523,110                 | \$525,855   | \$351,700   |
| 127                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$281,807                 | \$282,855   | \$473,906   |
| 131                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$75,811    | \$0         |
| 136                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$734,258                 | \$1,200,311 | \$1,820,733 |
| 137                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$102,877                 | \$103,781   | \$660       |
| 138                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,441                   | \$3,441     | \$13,703    |
| 139                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$442,071                 | \$671,640   | \$7,476     |
| 180                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$62,998                  | \$62,998    | \$351,891   |
| 180                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$23,788                  | \$173,372   | \$408,211   |
| 181                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$154,616                 | \$514,425   | \$164,144   |
| 186                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$215,307                 | \$361,440   | \$680,082   |
| 186                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$78        |
| 200                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$135,837                 | \$188,412   | \$0         |
| 208                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$790,453                 | \$836,263   | \$480,823   |
| 210                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$82,028                  | \$222,586   | \$104,604   |
| 211                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$2,844                   | \$139,562   | \$147,025   |
| 212                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$4,891,121               | \$5,292,268 | \$1,823,122 |
| 213                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,104,493               | \$1,298,601 | \$148,037   |
| 225                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$684,445                 | \$610,672   | \$480,882   |
| 229                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,844,512               | \$3,933,021 | \$3,872,766 |
| 230                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,271,635               | \$1,591,406 | \$1,116,260 |
| 231                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$2,443,333               | \$2,749,531 | \$2,760,405 |
| 233                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$106,838                 | \$106,838   | \$512,401   |
| 261                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$20                      | \$115       | \$1,234     |
| 264                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| 266                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$2,264     | \$0         |
| 271                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$510,083                 | \$630,890   | \$741,157   |
| 274                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$28,037                  | \$63,794    | \$601       |
| 281                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$685,723                 | \$718,319   | \$481,644   |
| 324                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$3,717,116               | \$3,717,778 | \$1,423,020 |
| 340                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$17,060                  | \$17,060    | \$3,574     |
| 401                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$443,531                 | \$689,034   | \$428,410   |
| 402                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$150,883                 | \$151,701   | \$43,919    |
| 404                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$5,683                   | \$386,230   | \$161,888   |
| 406                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,542,837               | \$2,711,148 | \$2,404,395 |
| 547                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$25,244                  | \$25,244    | \$28,287    |
| 554                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,482,808               | \$1,482,808 | \$1,215,341 |
| 560                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$4,350,570               | \$4,350,570 | \$113,586   |
| 563                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$133                     | \$133       | \$0         |
| 564                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$134,105                 | \$134,105   | \$14,295    |
| 573                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
| 585                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$1,327,017               | \$1,327,017 | \$1,063,848 |
| 607                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$331,125                 | \$331,125   | \$268,087   |
| 612                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$128,330                 | \$128,330   | \$93,539    |
| 630                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$18,738                  | \$18,738    | \$28,519    |
| 677                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$85,508                  | \$85,508    | \$17,542    |
| 776                      |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$0                       | \$0         | \$0         |
|                          |                       |          |           |                                |          |           |                      |          |           |                         |          |           | \$74,818                  | \$94,307    | \$44,343    |

| (1)<br>Operation<br>Numbers | (3)<br>Annual PIR Volume |          |           | (4)<br>Annual TPM or NATPH Volume |          |           | (9)<br>Annual Workhours |          |           | (12)<br>Annual Productivity |          |           | (14)<br>Annual Workhour Costs |             |             |
|-----------------------------|--------------------------|----------|-----------|-----------------------------------|----------|-----------|-------------------------|----------|-----------|-----------------------------|----------|-----------|-------------------------------|-------------|-------------|
|                             | Pre AMP                  | Proposed | Final PIR | Pre AMP                           | Proposed | Final PIR | Pre AMP                 | Proposed | Final PIR | Pre AMP                     | Proposed | Final PIR | Pre AMP                       | Proposed    | Final PIR   |
| 834                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$7,128     | \$0         |
| 836                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$14                          | \$1,563     | \$0         |
| 841                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$2,527     | \$0         |
| 843                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$0         | \$0         |
| 844                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$0         | \$0         |
| 846                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$0         | \$0         |
| 872                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$0         | \$0         |
| 874                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$148                         | \$5,081     | \$0         |
| 876                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$163,837   | \$0         |
| 881                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$38,488    | \$0         |
| 884                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$94,706    | \$0         |
| 891                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$468,875                     | \$468,875   | \$711,030   |
| 893                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$2,237,288                   | \$2,237,288 | \$3,800,101 |
| 894                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$381,259                     | \$393,977   | \$417,473   |
| 896                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$1,013,777                   | \$1,320,845 | \$220,110   |
| 918                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$3,483,031                   | \$4,012,892 | \$8,206,679 |
| 919                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$1,327,309                   | \$1,811,318 | \$1,173,243 |
| 981                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$1,172     | \$48,488    |
| 984                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$992                         | \$2,678     | \$108,488   |
| 972                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$0         | \$0         |
| 002                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$520,140                     | \$520,140   | \$1,419,474 |
| 017                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$1,231,852                   | \$1,231,852 | \$1,771,628 |
| 019                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$125,818                     | \$125,818   | \$110,247   |
| 021                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$0         | \$803       |
| 022                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$0         | \$0         |
| 028                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$0         | \$0         |
| 033                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$0         | \$0         |
| 043                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$1,054,272                   | \$1,054,272 | \$1,187,484 |
| 045                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$317,815                     | \$317,815   | \$0         |
| 046                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$610                         | \$1,854     | \$0         |
| 050                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$0         | \$0         |
| 051                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$278,419                     | \$278,419   | \$79,468    |
| 052                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$3,107                       | \$3,107     | \$0         |
| 053                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$444                         | \$444       | \$514       |
| 054                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$138                         | \$138       | \$0         |
| 063                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$124                         | \$124       | \$506       |
| 066                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$208                         | \$214       | \$342       |
| 073                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$1,087,219                   | \$1,087,219 | \$878,089   |
| 075                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$977                         | \$977       | \$0         |
| 082                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$3,025                       | \$0         | \$0         |
| 083                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$283,898                     | \$283,898   | \$101,184   |
| 084                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$30,289                      | \$30,289    | \$48,295    |
| 085                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$418                         | \$0         | \$0         |
| 091                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$88,748                      | \$88,748    | \$74,408    |
| 092                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$49,058                      | \$49,058    | \$47,365    |
| 093                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$73,360                      | \$73,360    | \$48,858    |
| 094                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$3,558                       | \$3,558     | \$6,582     |
| 095                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$7,428                       | \$7,428     | \$4,130     |
| 096                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$4,118                       | \$4,118     | \$4,183     |
| 097                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$70,540                      | \$70,540    | \$73,823    |
| 098                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$71,246                      | \$71,246    | \$58,248    |
| 099                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$69,332                      | \$69,332    | \$78,823    |
| 109                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$140,307                     | \$140,307   | \$284,107   |
| 110                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$333,183                     | \$333,183   | \$373,244   |
| 111                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$682,084                     | \$682,084   | \$34,723    |
| 112                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$26,347                      | \$26,347    | \$98,858    |
| 115                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$319,857                     | \$319,857   | \$225,081   |
| 118                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$648                         | \$648       | \$70        |
| 117                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$833,988                     | \$833,988   | \$412,077   |
| 120                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$304,368                     | \$304,368   | \$477,586   |
| 121                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$386,884                     | \$386,884   | \$156,333   |
| 122                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$72,823                      | \$72,823    | \$62,899    |
| 123                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$405,378                     | \$405,378   | \$181,128   |
| 124                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$1,243,380                   | \$1,243,380 | \$1,480,472 |
| 130                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$124,983                     | \$124,983   | \$94,888    |
| 134                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$84,774                      | \$84,774    | \$33,832    |
| 135                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$1,256                       | \$1,256     | \$0         |
| 150                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$380,998                     | \$380,998   | \$248,136   |
| 168                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$1,280,781                   | \$1,280,781 | \$480,181   |
| 170                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$173,315                     | \$173,315   | \$56,849    |
| 178                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$383,058                     | \$383,058   | \$283,834   |
| 179                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$0                           | \$0         | \$0         |
| 208                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$554,973                     | \$554,973   | \$628,483   |
| 214                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$3,378                       | \$3,306     | \$4,871,002 |
| 215                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$683                         | \$0         | \$283,283   |
| 232                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$195,882                     | \$195,882   | \$440,214   |
| 234                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$7,816                       | \$7,816     | \$280       |
| 235                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$1,101,053                   | \$1,101,053 | \$488,823   |
| 238                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$588,545                     | \$588,545   | \$719,747   |
| 244                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$324,860                     | \$324,860   | \$51,716    |
| 245                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$1,744                       | \$1,744     | \$0         |
| 246                         |                          |          |           |                                   |          |           |                         |          |           |                             |          |           | \$23,388                      | \$23,388    | \$46,856    |

PIR Workhour Costs - Gaining



| (1)<br>Operation<br>Numbers | (2) Annual PIR Volume |          |           | (5) Annual TPH or NATPH Volume |          |           | (8) Annual Workhours |          |           | (11) Annual Productivity |          |           | (14) Annual Workhour Costs |             |             |
|-----------------------------|-----------------------|----------|-----------|--------------------------------|----------|-----------|----------------------|----------|-----------|--------------------------|----------|-----------|----------------------------|-------------|-------------|
|                             | Pre AMP               | Proposed | Final PIR | Pre AMP                        | Proposed | Final PIR | Pre AMP              | Proposed | Final PIR | Pre AMP                  | Proposed | Final PIR | Pre AMP                    | Proposed    | Final PIR   |
| 247                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$7,393                    | \$7,393     | \$7,640     |
| 248                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$973,181                  | \$973,181   | \$2,595,527 |
| 249                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$329,923                  | \$329,923   | \$13,278    |
| 273                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$2,431                    | \$2,549     | \$3,882     |
| 282                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$9,522                    | \$9,522     | \$611,226   |
| 283                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$415,157                  | \$415,157   | \$284,790   |
| 284                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$3,079                    | \$3,079     | \$119       |
| 285                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$152                      | \$162       | \$531       |
| 281                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$450                      | \$518       | \$473       |
| 292                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$252                      | \$322       | \$725       |
| 293                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$129                      | \$167       | \$363       |
| 296                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$152                      | \$198       | \$48        |
| 320                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$42,085                   | \$42,085    | \$759,550   |
| 321                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$1,160,344                | \$1,160,344 | \$767,095   |
| 322                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$18,126                   | \$18,126    | \$295,554   |
| 326                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$10,495                   | \$10,495    | \$10,215    |
| 331                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$96,586                   | \$96,586    | \$802       |
| 332                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$0                        | \$0         | \$0         |
| 333                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$71,245                   | \$71,245    | \$1,090     |
| 334                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$244                      | \$244       | \$685       |
| 335                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$12,123                   | \$12,123    | \$9         |
| 336                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$59,969                   | \$59,969    | \$6,565     |
| 403                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$1,462,427                | \$1,563,098 | \$2,788,780 |
| 405                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$280,578                  | \$303,722   | \$99,484    |
| 429                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$0                        | \$0         | \$6,400     |
| 431                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$0                        | \$0         | \$0         |
| 441                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$3,358                    | \$0         | \$0         |
| 442                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$0                        | \$0         | \$0         |
| 443                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$3,106                    | \$0         | \$0         |
| 444                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$82                       | \$0         | \$0         |
| 445                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$0                        | \$0         | \$0         |
| 448                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$7,846                    | \$0         | \$0         |
| 481                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$173                      | \$224       | \$4         |
| 491                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$5,105                    | \$8,899     | \$0         |
| 505                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$50                       | \$85        | \$0         |
| 549                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$67,050                   | \$67,050    | \$635,850   |
| 561                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$531,190                  | \$531,190   | \$385,146   |
| 582                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$178,957                  | \$178,957   | \$136,275   |
| 585                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$51                       | \$51        | \$1,495     |
| 586                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$4,717                    | \$4,717     | \$0         |
| 588                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$14,708                   | \$14,708    | \$171       |
| 618                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$1,279,786                | \$1,279,786 | \$2,735,732 |
| 619                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$1,886,054                | \$1,886,054 | \$1,793,921 |
| 627                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$364                      | \$364       | \$4,633     |
| 628                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$184,420                  | \$184,420   | \$313,211   |
| 689                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$418,414                  | \$418,414   | \$0         |
| 793                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$30,667                   | \$30,667    | \$59,353    |
| 794                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$194,039                  | \$194,039   | \$128,258   |
| 811                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$263                      | \$263       | \$0         |
| 812                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$8,098                    | \$8,098     | \$0         |
| 814                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$8                        | \$8         | \$0         |
| 818                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$8                        | \$8         | \$0         |
| 817                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$11,296                   | \$11,296    | \$25,295    |
| 819                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$1,035                    | \$1,035     | \$135       |
| 851                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$18                       | \$49        | \$0         |
| 892                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$605,710                  | \$605,710   | \$114,684   |
| 895                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$615,558                  | \$615,558   | \$501,076   |
| 897                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$97                       | \$97        | \$871       |
| 930                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$449,371                  | \$449,371   | \$420,878   |
| 966                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$3                        | \$4         | \$25        |
| 973                         |                       |          |           |                                |          |           |                      |          |           |                          |          |           | \$0                        | \$0         | \$0         |



| (1)<br>Operation<br>Numbers | (2)<br>Annual PMP Volume |               |               | (3)<br>Annual TPH or NATPH Volume |               |               | (4)<br>Annual Workhours |           |           | (5)<br>Annual Productivity |          |           | (6)<br>Annual Workhour Costs |              |              |
|-----------------------------|--------------------------|---------------|---------------|-----------------------------------|---------------|---------------|-------------------------|-----------|-----------|----------------------------|----------|-----------|------------------------------|--------------|--------------|
|                             | Pre AMP                  | Proposed      | Final PIR     | Pre AMP                           | Proposed      | Final PIR     | Pre AMP                 | Proposed  | Final PIR | Pre AMP                    | Proposed | Final PIR | Pre AMP                      | Proposed     | Final PIR    |
| Totals                      | 1,774,456,682            | 2,174,687,834 | 1,944,761,286 | 4,798,907,221                     | 6,847,027,848 | 6,541,269,166 | 2,523,736               | 2,348,893 | 2,030,386 | 2,268                      | 2,484    | 2,729     | \$78,767,346                 | \$87,328,152 | \$84,047,814 |

| Variances Annual PMP Volume |                              |                               | Variances Annual TPH or NATPH Volume |                              |                               | Variances Annual Workhours |                              |                               | Variances Annual Productivity |                              |                               | Variances Annual Workhour Costs |                              |                               |
|-----------------------------|------------------------------|-------------------------------|--------------------------------------|------------------------------|-------------------------------|----------------------------|------------------------------|-------------------------------|-------------------------------|------------------------------|-------------------------------|---------------------------------|------------------------------|-------------------------------|
| Change<br>Analysis          | (17)<br>Final PIR vs Pre AMP | (18)<br>Final PIR vs Proposed | Change<br>Analysis                   | (19)<br>Final PIR vs Pre AMP | (20)<br>Final PIR vs Proposed | Change<br>Analysis         | (21)<br>Final PIR vs Pre AMP | (22)<br>Final PIR vs Proposed | Change<br>Analysis            | (23)<br>Final PIR vs Pre AMP | (24)<br>Final PIR vs Proposed | Change<br>Analysis              | (25)<br>Final PIR vs Pre AMP | (26)<br>Final PIR vs Proposed |
| Units                       | 180,304,713                  | (206,826,239)                 | Units                                | 745,280,834                  | (315,759,684)                 | Units                      | (\$5,543)                    | (319,607)                     | Units                         | 471                          | 226                           | Units                           | \$6,290,649                  | (12,290,185)                  |
| Percent                     | 10.7%                        | -9.5%                         | Percent                              | 15.5%                        | -5.4%                         | Percent                    | -4.4%                        | -15.6%                        | Percent                       | 20.8%                        | 9.5%                          | Percent                         | 6.7%                         | -3.9%                         |

(27) NOTES:

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## Staffing - Craft

Last Saved: September 22, 2010

PIR Type: Final PIR

| Losing Facility: Kansas City, KS P&DC |                 |           |                    |           |                    | Finance #: 194655 |                |          |           |
|---------------------------------------|-----------------|-----------|--------------------|-----------|--------------------|-------------------|----------------|----------|-----------|
| Craft Positions                       | (1)             | (2)       | (3)                | (4)       | (5)                | (6)               | (7)            | (8)      | (9)       |
|                                       | Casual On-Rolls |           | Part Time On-Rolls |           | Full Time On-Rolls |                   | Total On-Rolls |          |           |
|                                       | Pre AMP         | Final PIR | Pre AMP            | Final PIR | Pre AMP            | Final PIR         | Pre AMP        | Proposed | Final PIR |
| Function 1 - Clerk                    | 13              | 0         | 0                  | 0         | 131                | 0                 | 144            | 0        | 0         |
| Function 4 - Clerk                    | 0               | 0         | 0                  | 0         | 0                  | 0                 | 0              | 0        | 0         |
| Function 1 - Mail Handler             | 0               | 0         | 8                  | 0         | 70                 | 0                 | 78             | 0        | 0         |
| Function 4 - Mail Handler             | 0               | 0         | 0                  | 0         | 0                  | 0                 | 0              | 0        | 0         |
| Function 3A - Vehicle Service         | 0               | 0         | 0                  | 0         | 0                  | 0                 | 0              | 0        | 0         |
| Function 3B - Maintenance             | 2               | 0         | 0                  | 0         | 34                 | 0                 | 36             | 0        | 0         |
| Functions 67-69 - Lmtd/Rehab/WC       | 0               | 0         | 0                  | 0         | 0                  | 0                 | 0              | 0        | 0         |
| Other Functions                       | 0               | 0         | 0                  | 0         | 2                  | 0                 | 2              | 0        | 0         |
| <b>Total</b>                          | <b>15</b>       | <b>0</b>  | <b>8</b>           | <b>0</b>  | <b>237</b>         | <b>0</b>          | <b>260</b>     | <b>0</b> | <b>0</b>  |

Data Extraction Date: 07/08/10

| Variances Total On-Rolls |                                 |                                  |
|--------------------------|---------------------------------|----------------------------------|
| Change Analysis          | (10)<br>Final PIR vs<br>Pre AMP | (11)<br>Final PIR vs<br>Proposed |
| Positions                | (260)                           | 0                                |
| Percent                  | -100%                           | #DIV/0!                          |

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| Gaining Facility: Kansas City, MO P&DC |                 |           |                    |           |                    | Finance #: 284219 |                |              |              |
|--|-----------------|-----------|--------------------|-----------|--------------------|-------------------|----------------|--------------|--------------|
| Craft Positions                        | (12)            | (13)      | (14)               | (15)      | (16)               | (17)              | (18)           | (19)         | (20)         |
|  | Casual On-Rolls |           | Part Time On-Rolls |           | Full Time On-Rolls |                   | Total On-Rolls |              |              |
|  | Pre AMP         | Final PIR | Pre AMP            | Final PIR | Pre AMP            | Final PIR         | Pre AMP        | Proposed     | Final PIR    |
| Function 1 - Clerk                     | 56              | 55        | 0                  | 0         | 691                | 589               | 747            | 839          | 644          |
| Function 1 - Mail Handler              | 2               | 20        | 28                 | 39        | 352                | 394               | 382            | 433          | 453          |
| Function 3A - Vehicle Service          | 0               | 4         | 7                  | 4         | 92                 | 80                | 99             | 99           | 88           |
| Function 3B - Maintenance              | 0               | 2         | 0                  | 0         | 187                | 211               | 187            | 195          | 213          |
| Functions 67-69 - Lmtd/Rehab/WC        | 0               | 0         | 0                  | 0         | 1                  | 1                 | 1              | 2            | 1            |
| Other Functions                        | 0               | 0         | 1                  | 0         | 3                  | 5                 | 4              | 6            | 5            |
| <b>Total</b>                           | <b>58</b>       | <b>81</b> | <b>36</b>          | <b>43</b> | <b>1,326</b>       | <b>1,280</b>      | <b>1,420</b>   | <b>1,574</b> | <b>1,404</b> |

Data Extraction Date: 07/08/10

| Variances Total On-Rolls |                                 |                                  |
|--------------------------|---------------------------------|----------------------------------|
| Change Analysis          | (21)<br>Final PIR vs<br>Pre AMP | (22)<br>Final PIR vs<br>Proposed |
| Positions                | (16)                            | (170)                            |
| Percent                  | -1.1%                           | -10.8%                           |

|                                   |                              |                               |
|-----------------------------------|------------------------------|-------------------------------|
|                                   | (23)<br>Final PIR vs Pre AMP | (24)<br>Final PIR vs Proposed |
| <b>Total Craft Position Loss:</b> | <b>276</b>                   | <b>170</b>                    |

(Above numbers are carried forward to the Executive Summary)

rev 1/7/2008

Staffing - PCES/EAS

Last Saved: September 22, 2010

PIR Type: Final PIR

| Losing Facility: Kansas City, KS P&DC |                                |        |                     |           |           |          |           |                  |          | Finance Number: 164655 |              |                    |            |            |
|---------------------------------------|--------------------------------|--------|---------------------|-----------|-----------|----------|-----------|------------------|----------|------------------------|--------------|--------------------|------------|------------|
| Data Extraction Date: 7/8/2010        |                                |        |                     |           |           |          |           |                  |          |                        |              |                    |            |            |
| Line                                  | PCES/EAS Positions             |        | Authorized Staffing |           | On-Rolls  |          |           | Annual Workhours |          |                        | Annual Costs |                    |            |            |
|                                       | (1)                            | (2)    | (3)                 | (4)       | (5)       | (6)      | (7)       | (8)              | (9)      | (10)                   | (11)         | (12)               | (13)       | (14)       |
|                                       | Position Title                 | Level  | Pre AMP             | Final PIR | Pre AMP   | Proposed | Final PIR | Pre AMP          | Proposed | Final PIR              | WVW Rate     | Pre AMP            | Proposed   | Final PIR  |
| 1                                     | MGR PROCESSING/DISTRIBUTION    | EAS-24 | 1                   | 0         | 1         | 0        | 0         | 1,832            | -        | -                      | \$45.79      | \$120,036          | \$0        | \$0        |
| 2                                     | MGR DISTRIBUTION OPERATIONS    | EAS-20 | 2                   | 0         | 0         | 0        | 0         | -                | -        | -                      | \$52.19      | \$0                | \$0        | \$0        |
| 3                                     | MGR DISTRIBUTION OPERATIONS    | EAS-19 | 0                   | 0         | 1         | 0        | 0         | 1,832            | -        | -                      | \$49.22      | \$90,175           | \$0        | \$0        |
| 4                                     | MGR IN-PLANT SUPPORT           | EAS-19 | 0                   | 0         | 1         | 0        | 0         | 1,832            | -        | -                      | \$49.22      | \$90,175           | \$0        | \$0        |
| 5                                     | MGR MAINTENANCE                | EAS-19 | 0                   | 0         | 1         | 0        | 0         | 1,832            | -        | -                      | \$49.22      | \$90,175           | \$0        | \$0        |
| 6                                     | OPERATIONS SUPPORT SPECIALIST  | EAS-18 | 1                   | 0         | 1         | 0        | 0         | 1,832            | -        | -                      | \$47.50      | \$87,023           | \$0        | \$0        |
| 7                                     | OPERATIONS SUPPORT SPECIALIST  | EAS-17 | 2                   | 0         | 2         | 0        | 0         | 3,664            | -        | -                      | \$43.17      | \$158,474          | \$0        | \$0        |
| 8                                     | SUPPLY DISTRIBUTION OPERATIONS | EAS-17 | 0                   | 0         | 0         | 0        | 0         | 0                | 0        | 0                      | \$43.17      | \$0                | \$0        | \$0        |
| 9                                     | SUPPLY MAINTENANCE OPERATIONS  | EAS-17 | 0                   | 0         | 0         | 0        | 0         | 0                | 0        | 0                      | \$44.43      | \$0                | \$0        | \$0        |
| 10                                    | SECRETARY (FLD)                | EAS-12 | 1                   | 0         | 0         | 0        | 0         | 0                | 0        | 0                      | \$26.17      | \$0                | \$0        | \$0        |
| <b>Totals</b>                         |                                |        | <b>21</b>           | <b>0</b>  | <b>18</b> | <b>0</b> | <b>0</b>  | <b>32,976</b>    | <b>-</b> | <b>-</b>               |              | <b>\$1,613,398</b> | <b>\$0</b> | <b>\$0</b> |

| Variances Total On-Rolls |                      |                       | Variances Total Annual Costs |                      |                       |
|--------------------------|----------------------|-----------------------|------------------------------|----------------------|-----------------------|
| (15)                     | (16)                 | (17)                  | (17)                         | (18)                 | (18)                  |
| Change Analysis          | Final PIR vs Pre AMP | Final PIR vs Proposed | Change Analysis              | Final PIR vs Pre AMP | Final PIR vs Proposed |
| Positions                | (18)                 | 0                     | Cost                         | (\$1,613,398)        | \$0                   |
| Percent                  | -100.0%              | N/D/V/0%              | Percent                      | -100.0%              | N/D/V/0%              |

| Gaining Facility: Kansas City, MO P&DC |                                       |           |                     |            |           |            |           |                  |                | Finance Number: 284219 |              |                    |                    |                    |
|--|---------------------------------------|-----------|---------------------|------------|-----------|------------|-----------|------------------|----------------|------------------------|--------------|--------------------|--------------------|--------------------|
| Data Extraction Date: 7/8/2010         |                                       |           |                     |            |           |            |           |                  |                |                        |              |                    |                    |                    |
| Line                                   | PCES/EAS Positions                    |           | Authorized Staffing |            | On-Rolls  |            |           | Annual Workhours |                |                        | Annual Costs |                    |                    |                    |
|  | (1)                                   | (2)       | (3)                 | (4)        | (5)       | (6)        | (7)       | (8)              | (9)            | (10)                   | (11)         | (12)               | (13)               |                    |
|  | Position Title                        | Level     | Pre AMP             | Final PIR  | Pre AMP   | Proposed   | Final PIR | Pre AMP          | Proposed       | Final PIR              | WVW Rate     | Pre AMP            | Proposed           | Final PIR          |
| 1                                      | SR PLANT MANAGER (2)                  | PCES-01   | 1                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$87.80      | \$179,336          | \$179,336          | \$179,336          |
| 2                                      | MGR IN-PLANT SUPPORT                  | EAS-25    | 1                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$66.83      | \$122,112          | \$122,112          | \$122,112          |
| 3                                      | MGR DISTRIBUTION OPERATIONS           | EAS-24    | 1                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$66.79      | \$122,028          | \$122,028          | \$122,028          |
| 4                                      | MGR MAINTENANCE                       | EAS-24    | 1                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$66.79      | \$122,028          | \$122,028          | \$122,028          |
| 5                                      | MGR TRANSPORTATION NETWORKS           | EAS-23    | 1                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$67.84      | \$124,161          | \$124,161          | \$124,161          |
| 6                                      | MGR DISTRIBUTION OPERATIONS           | EAS-22    | 5                   | 5          | 5         | 5          | 5         | 9,160            | 9,160          | 9,160                  | \$64.74      | \$593,685          | \$593,685          | \$593,685          |
| 7                                      | MGR MAINTENANCE OPERATIONS            | EAS-21    | 2                   | 3          | 3         | 3          | 3         | 5,496            | 5,496          | 5,496                  | \$63.82      | \$349,224          | \$349,224          | \$349,224          |
| 8                                      | OPERATIONS INDUSTRIAL ENGINEER (PE)   | EAS-21    | 3                   | 4          | 4         | 4          | 4         | 7,296            | 7,296          | 7,296                  | \$63.82      | \$463,611          | \$463,611          | \$463,611          |
| 9                                      | OPERATIONS SUPPORT SPECIALIST         | EAS-20    | 1                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$22.78      | \$41,500           | \$41,500           | \$41,500           |
| 10                                     | MAINTENANCE ENGINEERING SPECIALIST    | EAS-19    | 1                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$48.22      | \$88,175           | \$88,175           | \$88,175           |
| 11                                     | MGR DISTRIBUTION OPERATIONS           | EAS-19/20 | 0                   | 2          | 2         | 2          | 2         | 3,664            | 3,664          | 3,664                  | \$48.22      | \$176,175          | \$176,175          | \$176,175          |
| 12                                     | MGR FIELD MAINTENANCE OPERATIONS      | EAS-18    | 1                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$48.22      | \$88,175           | \$88,175           | \$88,175           |
| 13                                     | MGR MAINTENANCE OPERATIONS SUPPT      | EAS-19    | 1                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$48.22      | \$88,175           | \$88,175           | \$88,175           |
| 14                                     | MGR PWS OPERATIONS                    | EAS-19    | 1                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$48.22      | \$88,175           | \$88,175           | \$88,175           |
| 15                                     | AIR TRANSPORTATION SPECIALIST (B)     | EAS-18    | 1                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$47.50      | \$87,023           | \$87,023           | \$87,023           |
| 16                                     | OPERATIONS SUPPORT SPECIALIST         | EAS-18    | 3                   | 4          | 4         | 4          | 4         | 7,296            | 7,296          | 7,296                  | \$47.50      | \$345,096          | \$345,096          | \$345,096          |
| 17                                     | OPERATIONS SUPPORT SPECIALIST         | EAS-17    | 4                   | 4          | 4         | 4          | 4         | 7,296            | 7,296          | 7,296                  | \$43.17      | \$315,821          | \$315,821          | \$315,821          |
| 18                                     | SUPPLY DISTRIBUTION OPERATIONS        | EAS-17    | 51                  | 53         | 53        | 53         | 53        | 96,984           | 96,984         | 96,984                 | \$43.17      | \$4,194,844        | \$4,194,844        | \$4,194,844        |
| 19                                     | SUPPLY MAINTENANCE OPERATIONS         | EAS-17    | 11                  | 13         | 13        | 13         | 13        | 23,328           | 23,328         | 23,328                 | \$44.44      | \$1,039,212        | \$1,039,212        | \$1,039,212        |
| 20                                     | SUPPLY MAINTENANCE OPERATIONS SUPPORT | EAS-17    | 0                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$44.44      | \$81,883           | \$81,883           | \$81,883           |
| 21                                     | SUPPLY TRANSPORTATION OPERATIONS      | EAS-17    | 6                   | 8          | 8         | 8          | 8         | 14,592           | 14,592         | 14,592                 | \$42.17      | \$616,241          | \$616,241          | \$616,241          |
| 22                                     | NETWORKS SPECIALIST                   | EAS-16    | 2                   | 1          | 1         | 1          | 1         | 3,664            | 3,664          | 3,664                  | \$42.17      | \$154,435          | \$154,435          | \$154,435          |
| 23                                     | ASSOCIATE SUPERVISOR ONST OPS         | EAS-15    | 0                   | 0          | 0         | 0          | 0         | 0                | 0              | 0                      | \$38.54      | \$0                | \$0                | \$0                |
| 24                                     | SECRETARY (FLD)                       | EAS-12    | 1                   | 1          | 1         | 1          | 1         | 1,832            | 1,832          | 1,832                  | \$26.17      | \$47,924           | \$47,924           | \$47,924           |
| <b>Totals</b>                          |                                       |           | <b>88</b>           | <b>107</b> | <b>98</b> | <b>106</b> | <b>89</b> | <b>175,872</b>   | <b>194,192</b> | <b>161,216</b>         |              | <b>\$8,992,619</b> | <b>\$7,594,704</b> | <b>\$7,594,704</b> |

| Variances Total On-Rolls |                      |                       | Variances Total Annual Costs |                      |                       |
|--------------------------|----------------------|-----------------------|------------------------------|----------------------|-----------------------|
| (15)                     | (16)                 | (17)                  | (17)                         | (18)                 | (18)                  |
| Change Analysis          | Final PIR vs Pre AMP | Final PIR vs Proposed | Change Analysis              | Final PIR vs Pre AMP | Final PIR vs Proposed |
| Positions                | (18)                 | (19)                  | Positions                    | (\$479,979)          | (\$1,398,115)         |
| Percent                  | -8.3%                | -17.0%                | Percent                      | -8.9%                | -16.8%                |

| Total PCES/EAS Position Loss |                       |                       | Total Annual PCES/EAS Workhour Savings |                       |                       |
|------------------------------|-----------------------|-----------------------|--|-----------------------|-----------------------|
| (21)                         | (22)                  | (23)                  | (24)                                   | (25)                  | (26)                  |
| Final PIR vs Pre AMP         | Final PIR vs Proposed | Final PIR vs Proposed | Final PIR vs Pre AMP                   | Final PIR vs Proposed | Final PIR vs Proposed |
| 26                           | 18                    | 18                    | \$1,989,378                            | \$1,398,115           | \$1,398,115           |

(Above numbers are carried forward to the Executive Summary)

















**Transportation - PVS**  
Last Saved: September 22, 2010

PIR Type: Final PIR

Date Range of Data: Jul-01-2009 - to - Jun-30-2010

Losing Facility: Kansas City, KS P&DC  
Finance Number: 194655

Gaining Facility: Kansas City, MO P&DC  
Finance Number: 284219

|                             | (1)<br>Pre AMP | (2)<br>Proposed | (3)<br>PIR | (4)<br>Variance<br>PIR vs<br>Pre AMP | (5)<br>Variance<br>PIR vs<br>Proposed |
|-----------------------------|----------------|-----------------|------------|--------------------------------------|---------------------------------------|
| <b>PVS Owned Equipment</b>  |                |                 |            |                                      |                                       |
| Seven Ton Trucks            | 0              | 0               |            |                                      |                                       |
| Eleven Ton Trucks           | 0              | 0               |            |                                      |                                       |
| Single Axle Tractors        | 0              | 0               |            |                                      |                                       |
| Tandem Axle Tractors        | 0              | 0               |            |                                      |                                       |
| Spotters                    | 0              | 0               |            |                                      |                                       |
| <b>PVS Transportation</b>   |                |                 |            |                                      |                                       |
| Number of Schedules         | 0              | 0               |            |                                      |                                       |
| Total Annual Mileage        | 0              | 0               |            |                                      |                                       |
| <b>Total Mileage Costs</b>  | \$0            | \$0             | \$0        | \$0                                  | \$0                                   |
| <b>PVS Leases</b>           |                |                 |            |                                      |                                       |
| Total Vehicles Leased       | 0              | 0               |            |                                      |                                       |
| <b>Total Lease Costs</b>    | \$0            | \$0             | \$0        | \$0                                  | \$0                                   |
| <b>PVS Workhour Costs</b>   |                |                 |            |                                      |                                       |
| LDC 31 (617, 679, 764)      | \$0            | \$0             |            |                                      |                                       |
| LDC 34 (765, 766)           | \$0            | \$0             |            |                                      |                                       |
| <b>Total Workhour Costs</b> | \$0            | \$0             | \$0        | \$0                                  | \$0                                   |

|                             | (6)<br>Pre AMP | (7)<br>Proposed | (8)<br>PIR  | (9)<br>Variance<br>PIR vs<br>Pre AMP | (10)<br>Variance<br>PIR vs<br>Proposed |
|-----------------------------|----------------|-----------------|-------------|--------------------------------------|--|
| <b>PVS Owned Equipment</b>  |                |                 |             |                                      |  |
| Seven Ton Trucks            | 11             | 11              | 12          | 1                                    | 1                                      |
| Eleven Ton Trucks           | 0              | 0               | 2           | 2                                    | 2                                      |
| Single Axle Tractors        | 31             | 31              | 30          | (1)                                  | (1)                                    |
| Tandem Axle Tractors        | 5              | 5               | 4           | (1)                                  | (1)                                    |
| Spotters                    | 1              | 1               | 2           | 1                                    | 1                                      |
| <b>PVS Transportation</b>   |                |                 |             |                                      |  |
| Number of Schedules         | 82             | 82              | 149         | 67                                   | 67                                     |
| Total Annual Mileage        | 1,276,440      | 1,209,643       | 1,981,133   | 704,693                              | 771,490                                |
| <b>Total Mileage Costs</b>  | 5,960,975      | 5,649,035       | 1,981,133   | (\$3,979,842)                        | (\$3,667,902)                          |
| <b>PVS Leases</b>           |                |                 |             |                                      |  |
| Total Vehicles Leased       | 0              | 0               | 0           |                                      |  |
| <b>Total Lease Costs</b>    | \$0            | \$0             | \$0         | \$0                                  | \$0                                    |
| <b>PVS Workhour Costs</b>   |                |                 |             |                                      |  |
| LDC 31 (617, 679, 764)      | \$660,706      | \$660,706       | \$462,122   | (\$198,584)                          | (\$198,584)                            |
| LDC 34 (765, 766)           | \$7,732,191    | \$7,732,191     | \$7,006,399 | (\$725,792)                          | (\$725,792)                            |
| <b>Total Workhour Costs</b> | \$8,392,896    | \$8,392,896     | \$7,468,520 | (\$924,376)                          | (\$924,376)                            |

(11) Total PIR vs Pre AMP Transportation-PVS Savings: (\$4,904,218)  
(This number added to the *Executive Summary*)

(12) Total PIR vs Proposed Transportation-PVS Savings: (\$4,592,278)  
(This number added to the *Executive Summary*)

(13) Notes: The PVS mileage cost in the approved AMP was calculated with a cost of \$4.67 per mile, where as it should have been calculated using a per mile cost of \$1.00.

SEP 22 2010

## MPE Inventory

Last Saved: September 22, 2010

Data Extraction Date: 1\_04\_10

PIR Type: Final PIR

Date Range of Data: Jul-01-2009 -- to --

Jun-30-2010

Losing Facility: Kansas City, KS P&DC

Gaining Facility: Kansas City, MO P&DC

| Equipment                    | (1)<br>Pre AMP | (2)<br>Proposed | (3)<br>Final PIR |
|------------------------------|----------------|-----------------|------------------|
| AFCS                         | 3              | 0               | 0                |
| AFSM 100                     | 2              | 0               | 0                |
| AFSM-AI                      | 0              | 0               | 0                |
| AFSM ATHS                    | 0              | 0               | 0                |
| AFSM-ATHS/AI                 | 0              | 0               | 0                |
| APPS                         | 0              | 0               | 0                |
| CIOSS                        | 0              | 0               | 0                |
| CSBCS                        | 0              | 0               | 0                |
| DBCS                         | 9              | 0               | 0                |
| DBCS-OSS                     | 0              | 0               | 0                |
| DIOSS                        | 1              | 0               | 0                |
| FSS                          | 0              | 0               | 0                |
| SPBS                         | 1              | 0               | 0                |
| UFSM                         | 0              | 0               | 0                |
| FC / MICRO MARK              | 0              | 0               | 0                |
| ROBOT GANTRY                 | 0              | 0               | 0                |
| HSTS / HSUS                  | 0              | 0               | 0                |
| LCTS / LCUS                  | 0              | 0               | 0                |
| LIPS                         | 0              | 0               | 0                |
| MLOCR-ISS                    | 0              | 0               | 0                |
| MPBCS-OSS                    | 0              | 0               | 0                |
| TABBER                       | 0              | 0               | 0                |
| POWERED INDUSTRIAL EQUIPMENT | 0              | 0               | 0                |
| <b>Totals</b>                | <b>16</b>      | <b>0</b>        | <b>0</b>         |

| Equipment                    | (4)<br>Pre AMP | (5)<br>Proposed | (6)<br>Final PIR | (7)<br>Proposed Relocation Costs | (8)<br>PIR Relocation Costs | (9)<br>Variance in Costs |
|------------------------------|----------------|-----------------|------------------|----------------------------------|-----------------------------|--------------------------|
| AFCS                         | 7              | 8               | 8                | \$30,000                         | \$2,451                     | (\$27,549)               |
| AFSM 100                     | 5              | 7               | 6                | \$150,000                        | \$21,192                    | (\$128,808)              |
| AFSM-AI                      | 0              | 0               | 0                | \$0                              |                             | \$0                      |
| AFSM ATHS                    | 0              | 0               | 0                | \$0                              |                             | \$0                      |
| AFSM-ATHS/AI                 | 0              | 0               | 0                | \$0                              |                             | \$0                      |
| APPS                         | 1              | 1               | 1                | \$0                              |                             | \$0                      |
| CIOSS                        | 2              | 2               | 2                | \$0                              |                             | \$0                      |
| CSBCS                        | 0              | 0               | 0                | \$0                              |                             | \$0                      |
| DBCS                         | 28             | 37              | 44               | \$42,000                         | \$18,043                    | (\$23,957)               |
| DBCS-OSS                     | 0              | 0               | 0                | \$0                              |                             | \$0                      |
| DIOSS                        | 6              | 7               | 6                | \$7,000                          | \$0                         | (\$7,000)                |
| FSS                          | 0              | 0               | 2                | \$0                              |                             | \$0                      |
| SPBS                         | 1              | 1               | 1                | \$0                              |                             | \$0                      |
| UFSM                         | 0              | 0               | 1                | \$0                              |                             | \$0                      |
| FC / MICRO MARK              | 0              | 0               | 0                | \$0                              |                             | \$0                      |
| ROBOT GANTRY                 | 1              | 1               | 1                | \$0                              |                             | \$0                      |
| HSTS / HSUS                  | 0              | 0               | 1                | \$0                              |                             | \$0                      |
| LCTS / LCUS                  | 0              | 0               | 3                | \$0                              | \$810                       | \$810                    |
| LIPS                         | 0              | 0               | 0                | \$0                              |                             | \$0                      |
| MLOCR-ISS                    | 0              | 0               | 0                | \$0                              |                             | \$0                      |
| MPBCS-OSS                    | 0              | 0               | 0                | \$0                              |                             | \$0                      |
| TABBER                       | 1              | 1               | 1                | \$0                              |                             | \$0                      |
| POWERED INDUSTRIAL EQUIPMENT | 0              | 0               | 0                | \$0                              |                             | \$0                      |
| SAMP / LCREM / SSM           | 0              | 0               | 3                | \$0                              |                             | \$0                      |
| <b>Totals</b>                | <b>52</b>      | <b>65</b>       | <b>79</b>        | <b>\$229,000</b>                 | <b>\$42,495</b>             | <b>(\$186,505)</b>       |

**(10) Notes:**

1. Relocation, site prep for equipment done with in-house maintenance, cost shown at materials only as workhours already accounted for on workhour tabs. Excess KCKS SPBS was relocated to Las Vegas MPA (turnkey equipment).
2. The MPE inventory of LCTS/LCUS were not included in the AMP proposal, but there were 2 existing and now this number is 3.
3. Except for 1 DIOSS and 1 AFSM-100 all proposed MPE was relocated.
4. The 7 additional DBCS were relocated from Shawnee Mission, KS, which were not part of the AMP.

Carried to  
Space Evaluation and  
Other Costs

## Maintenance

Last Saved: September 22, 2010

PIR Type\*: Final PIR

Date Range of Data:

Jul-01-2009

Jun-30-2010

Losing Facility: Kansas City, KS P&DC

Gaining Facility: Kansas City, MO P&DC

| Workhour Activity                             | (1)<br>Pre AMP<br>Costs | (2)<br>Proposed<br>Costs | (3)<br>Final PIR<br>Costs | (4)<br>Variance<br>Final PIR to<br>Pre AMP | (5)<br>Variance<br>Final PIR to<br>Proposed |
|---|-------------------------|--------------------------|---------------------------|--|---|
| LDC 36 Mail Processing Equipment              | 1,805,561               | 0                        | 0                         | (1,805,561)                                | 0   |
| LDC 37 Building Equipment                     | 158,523                 | 0                        | 0                         | (158,523)                                  | 0   |
| LDC 38 Building Services (Custodial Cleaning) | 546,013                 | 0                        | 0                         | (546,013)                                  | 0   |
| LDC 39 Maintenance Operations Support         | 246,806                 | 0                        | 0                         | (246,806)                                  | 0   |
| LDC 93 Maintenance Training                   | 30,504                  | 0                        | 0                         | (30,504)                                   | 0   |
| <b>Workhour Cost Subtotal</b>                 | <b>2,787,408</b>        | <b>0</b>                 | <b>0</b>                  | <b>(2,787,408)</b>                         | <b>0</b>                                    |
| <b>Parts and Supplies</b>                     |                         |                          |                           |  |   |
| Maintenance Stockroom and Supplies            | 723,294                 | 0                        | 118,931                   | (604,363)                                  | 118,931                                     |
| Non-Add BDS Testing Consumables Only          | 167,400                 | 0                        | 0                         | (167,400)                                  | 0   |
| <b>Grand Total</b>                            | <b>3,310,702</b>        | <b>0</b>                 | <b>118,931</b>            | <b>(3,391,771)</b>                         | <b>118,931</b>                              |

| Workhour Activity                             | (6)<br>Pre AMP<br>Costs | (7)<br>Proposed<br>Costs | (8)<br>Final PIR<br>Costs | (9)<br>Variance<br>Final PIR to<br>Pre AMP | (10)<br>Variance<br>Final PIR to<br>Proposed |
|---|-------------------------|--------------------------|---------------------------|--|--|
| LDC 36 Mail Processing Equipment              | 7,639,811               | 8,521,360                | 10,463,847                | 2,824,036                                  | 1,942,487                                    |
| LDC 37 Building Equipment                     | 1,353,228               | 1,353,228                | 1,930,634                 | 577,406                                    | 577,406                                      |
| LDC 38 Building Services (Custodial Cleaning) | 2,784,598               | 3,238,253                | 3,432,044                 | 647,446                                    | 192,791                                      |
| LDC 39 Maintenance Operations Support         | 878,520                 | 952,809                  | 1,037,925                 | 158,405                                    | 85,116                                       |
| LDC 93 Maintenance Training                   | 446,064                 | 493,038                  | 506,705                   | 60,641                                     | 13,667                                       |
| <b>Workhour Cost Subtotal</b>                 | <b>13,103,221</b>       | <b>14,559,688</b>        | <b>17,371,154</b>         | <b>4,267,933</b>                           | <b>2,611,466</b>                             |
| <b>Parts and Supplies</b>                     |                         |                          |                           |  |  |
| Maintenance Stockroom and Supplies            | 3,279,638               | 3,635,438                | 3,731,011                 | 451,373                                    | 95,573                                       |
| Non-Add BDS Testing Consumables Only          | 223,200                 | 279,000                  |                           | (223,200)                                  | (279,000)                                    |
| <b>Grand Total</b>                            | <b>16,382,859</b>       | <b>18,195,126</b>        | <b>21,102,165</b>         | <b>4,719,306</b>                           | <b>2,907,039</b>                             |

(11) Final PIR vs Pre AMP - Maintenance Savings: **\$1,327,535**

(These numbers carried forward to the Executive Summary)

(12) Final PIR vs Proposed - Maintenance Savings: **\$3,025,970**

(These numbers carried forward to the Executive Summary)

(13) Notes: \*Other significant initiatives impacts included in PIR costs that were not included in the approved AMP assumptions including deployment of 2-FSS and an addition of 100,000 SF of operational space added to the facility (21 carrier craft employees added), relocation of 7-DBCS to facility from Shawnee Mission; decision to perform most all site-prep work required for the AMP, FSS & DBCS with in-house labor rather than contract the work; utility cost remain at KCCS facility as lease did not include an early termination of facility and then was utilized by Cluster during the month of December for P1 & Surface Hub rather than acquire Annex for cost avoidance; and all de-commissioning of the facility with in-house labor rather than contracting.

\*Data in PIR column is annualized for Final PIR.

## Distribution Changes

Last Saved: September 22, 2010

**Losing Facility :** Kansas City, KS P&DC

**PIR Type:** Final PIR

**Type of Distribution Consolidated:** Orig & Dest

**Date Range of Data:** Jul-01-2009 -- to -- Jun-30-2010

Place a "X" next to the DMM labeling list(s) revised as result of the approved AMP.

Identify the date of the *Postal Bulletin* that contained DMM labeling list revisions.

(1)

|  |  |
|--|--|
| <input type="checkbox"/> DMM L001            | <input type="checkbox"/> DMM L011            |
| <input checked="" type="checkbox"/> DMM L002 | <input checked="" type="checkbox"/> DMM L201 |
| <input type="checkbox"/> DMM L003            | <input type="checkbox"/> DMM L601            |
| <input type="checkbox"/> DMM L004            | <input type="checkbox"/> DMM L602            |
| <input checked="" type="checkbox"/> DMM L005 | <input type="checkbox"/> DMM L603            |
| <input type="checkbox"/> DMM L006            | <input type="checkbox"/> DMM L604            |
| <input type="checkbox"/> DMM L007            | <input type="checkbox"/> DMM L605            |
| <input type="checkbox"/> DMM L008            | <input type="checkbox"/> DMM L606            |
| <input type="checkbox"/> DMM L009            | <input type="checkbox"/> DMM L607            |
| <input type="checkbox"/> DMM L010            | <input type="checkbox"/> DMM L801            |

(2) PB#22260, 6/4/09

Was the Service Standard Directory updated for the approved AMP?

(3) Yes, 7/1/09

(4) **Drop Shipments for Destination Entry Discounts**

**FAST Appointment Summary Report**

| Month   | Losing/Gaining Facility | NASS Code | Facility Name   | Total Sched | No-Show |        | Late Arrival |        | Open  |       | Closed |        | Unsched Count |
|---------|-------------------------|-----------|-----------------|-------------|---------|--------|--------------|--------|-------|-------|--------|--------|---------------|
|         |                         |           |                 |             | Count   | %      | Count        | %      | Count | %     | Count  | %      |               |
| May 10  | Losing Facility         | 660       | Kansas City, KS | NA          | NA      | NA     | NA           | NA     | NA    | NA    | NA     | NA     | NA            |
| June 10 | Losing Facility         | 660       | Kansas City, KS | NA          | NA      | NA     | NA           | NA     | NA    | NA    | NA     | NA     | NA            |
| May 10  | Gaining Facility        | 640       | Kansas City, MO | 631         | 207     | 32.81% | 101          | 16.01% | 0     | 0.00% | 424    | 67.19% | 25            |
| June 10 | Gaining Facility        | 640       | Kansas City, MO | 644         | 227     | 35.25% | 92           | 14.29% | 0     | 0.00% | 417    | 64.75% | 42            |

(5) **Notes:** \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

rev 1/8/2008

### Customer Service Issues

Last Saved: September 22, 2010

Losing Facility: Kansas City, KS P&DC

5-Digit ZIP Code: 66106

Data Extraction Date: 10/14/09

| 1. Collection Points              | 3-digit ZIP Code: 660 |      |             |      | 3-digit ZIP Code: 661 |      |             |      | 3-digit ZIP Code: |      |             |      |
|-----------------------------------|-----------------------|------|-------------|------|-----------------------|------|-------------|------|-------------------|------|-------------|------|
|                                   | Pre AMP               |      | PIR         |      | Pre AMP               |      | PIR         |      | Pre AMP           |      | PIR         |      |
|                                   | Mon. - Fri.           | Sat. | Mon. - Fri. | Sat. | Mon. - Fri.           | Sat. | Mon. - Fri. | Sat. | Mon. - Fri.       | Sat. | Mon. - Fri. | Sat. |
| Number picked up before 1 p.m.    | 57                    | 162  | 60          | 151  | 33                    | 34   | 35          | 35   |                   |      |             |      |
| Number picked up between 1-5 p.m. | 273                   | 146  | 271         | 155  | 79                    | 69   | 86          | 67   |                   |      |             |      |
| Number picked up after 5 p.m.     | 56                    | 25   | 93          | 69   | 18                    | 2    | 6           | 2    |                   |      |             |      |
| Total Number of Collection Points | 388                   | 333  | 424         | 375  | 128                   | 105  | 127         | 104  | 0                 | 0    |             |      |

2. How many collection boxes are currently designated for "local delivery"?

3. How many "local delivery" boxes were removed as a result of AMP?

4. Delivery Performance Report

| % Carriers returning before 5 p.m. | Pre AMP    |         | PIR        |         |
|------------------------------------|------------|---------|------------|---------|
|                                    | Quarter/FY | Percent | Quarter/FY | Percent |
|                                    | QTR 3 FY08 | 92.0%   | QTR 3 FY10 | 69.9%   |
|                                    | QTR 2 FY08 | 85.9%   | QTR 2 FY10 | 64.2%   |
|                                    | QTR 1 FY08 | 77.7%   | QTR 1 FY10 | 78.1%   |
|                                    | QTR 4 FY07 | 75.6%   | QTR 4 FY09 | 86.8%   |

5. Retail Unit Inside Losing Facility (Window Service Times)

|           | Pre AMP |     | Proposed |     | PIR   |     |
|-----------|---------|-----|----------|-----|-------|-----|
|           | Start   | End | Start    | End | Start | End |
| Monday    | NA      | NA  | NA       | NA  | NA    | NA  |
| Tuesday   | NA      | NA  | NA       | NA  | NA    | NA  |
| Wednesday | NA      | NA  | NA       | NA  | NA    | NA  |
| Thursday  | NA      | NA  | NA       | NA  | NA    | NA  |
| Friday    | NA      | NA  | NA       | NA  | NA    | NA  |
| Saturday  | NA      | NA  | NA       | NA  | NA    | NA  |

6. Business (Bulk) Mail Acceptance Hours

|           | Pre AMP |        | Proposed |        | PIR    |        |
|-----------|---------|--------|----------|--------|--------|--------|
|           | Start   | End    | Start    | End    | Start  | End    |
| Monday    | 10:00   | 18:00  | 10:00    | 18:00  | 10:00  | 17:00  |
| Tuesday   | 10:00   | 18:00  | 10:00    | 18:00  | 10:00  | 17:00  |
| Wednesday | 10:00   | 18:00  | 10:00    | 18:00  | 10:00  | 17:00  |
| Thursday  | 10:00   | 18:00  | 10:00    | 18:00  | 10:00  | 17:00  |
| Friday    | 10:00   | 18:00  | 10:00    | 18:00  | 10:00  | 17:00  |
| Saturday  | Closed  | Closed | Closed   | Closed | Closed | Closed |

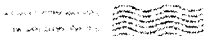
NOTE: Kansas City, KS P&DC BMEU was closed and relocated to the Post Office. The above schedule is for the Post Office BMEU

7. Can customers obtain a local postmark in accordance with applicable policies in the *Postal Operations Manual*? Yes

8. Notes: \_\_\_\_\_

Gaining Facility: Kansas City, MO P&DC

9. What postmark is printed on collection mail?



## Space Evaluation and Other Costs

Last Saved: September 22, 2010

Losing Facility: Kansas City, KS P&DC

Date: 10/30/09

### Space Evaluation

**1. Affected Facility**

Facility Name: Kansas City, KS P&DC  
 Street Address: 5215 Richland Ave  
 City, State ZIP: Kansas City, KS 66106

This entry in the AMP proposal was for functions & ad-hoc assignment hours that have been eliminated but at a loss of where and how to document the facts except that there are no hours remaining in KCKS

**2. One-Time Costs**

|                           | Proposed    | PIR   | Variance      |
|---------------------------|-------------|---|---------------|
| Enter any one-time costs: | \$3,591,086 | \$613,251   | (\$2,977,835) |
|                           |             | (These numbers shown below under One-Time Costs section.) |               |

**3. Savings Information**

|                     | Proposed  | PIR  | Variance |
|---------------------|-----------|--|----------|
| Space Savings (\$): | \$212,791 | \$212,791  | \$0      |
|                     |           | (These numbers carried forward to the Executive Summary) |          |

**4. Did you utilize the acquired space as planned? Explain.** The current leases for the KCKS P&DF and parking were due for expiration on 1/31/2010. As lease did not include an early termination clause, the facility was utilized by Mid-America District for the month of December 2009 as Christmas Annex for Priority Mail and Surface Transportation Hub. All de-postalization of facility has been completed utilizing USPS maintenance employees and keys turned over to the owner on 1/6/2010.

**5. Notes:** One-Time Costs include the following Contracted projects and materials for work performed by USPS maintenance labor - \$40,159 (2nd Floor TMS Mod Flow Analysis only) + \$164,979 (3rd Floor Renovation Design only) + \$375,077 (SSM mod USPS MH contract) + \$2,935 (SSM Mock up materials) + \$15,727 (Misc site prep materials) + \$14,374 (MPI, Electrical Bus)

### One-Time Costs

|  | Proposed           | 2nd PIR          | Variance<br>2nd PIR vs Proposed  |
|--|--------------------|------------------|--|
| Employee Relocation Costs  | \$0                | \$0              | \$0  |
| Mail Processing Equipment Relocation Costs<br>(from MPE Inventory) | \$252,656          | \$42,495         | (\$210,161)  |
| Facility Costs<br>(from above)                                     | \$3,338,430        | \$613,251        | (\$2,725,179)  |
| <b>Total One-Time Costs</b>  | <b>\$3,591,086</b> | <b>\$655,746</b> | <b>(\$2,935,340)</b><br><small>(Variance carried forward to Executive Summary)</small> |

### Remote Encoding Center Cost per 1000

Losing Facility: Kansas City, KS P&DC

Gaining Facility: Kansas City, MO P&DC

YTD Range of Report: Jul-01-2009 : Jun-30-2010

| (1)<br>Product | (2)<br>Pre AMP<br>Associated REC | (3)<br>Pre AMP<br>Cost per 1,000<br>Images | (4)<br>PIR Associated<br>REC | (5)<br>PIR<br>Cost per 1,000<br>Images |
|----------------|----------------------------------|--|------------------------------|--|
| Letters        | WICHITA                          | \$34.64                                    | N/A                          | N/A                                    |
| Flats          | WICHITA                          | \$37.15                                    | N/A                          | N/A                                    |
| PARS COA       |                                  |  | N/A                          | N/A                                    |
| PARS Redirects | WICHITA                          | \$43.53                                    | N/A                          | N/A                                    |
| APPS           |                                  |  | N/A                          | N/A                                    |

| (6)<br>Product | (7)<br>Pre AMP<br>Associated REC | (8)<br>Pre AMP<br>Cost per 1,000<br>Images | (9)<br>PIR Associated<br>REC | (10)<br>PIR<br>Cost per 1,000<br>Images |
|----------------|----------------------------------|--|------------------------------|---|
| Letters        | WICHITA                          | \$34.64                                    | WICHITA                      | \$34.49                                 |
| Flats          | WICHITA                          | \$37.15                                    | WICHITA                      | \$32.94                                 |
| PARS COA       | WICHITA                          | \$285.24                                   | WICHITA                      | \$161.69                                |
| PARS Redirects | WICHITA                          | \$43.53                                    | WICHITA                      | \$41.14                                 |
| APPS           | WICHITA                          | \$35.59                                    | WICHITA                      | \$31.20                                 |